DENTONS

Office Hours

Open call for technology products ready to disrupt the legal industry



March 2025

What is Office Hours?

During Office Hours, technology companies and Dentons come together to discuss the latest products capable of disrupting traditional legal processes. Depending on the outcome of the Office Hours discussion, companies will have the opportunity to co-develop and test products within Dentons Research and Development (R&D) Programme, with guidance and expertise from the world's largest global law firm. Dentons' R&D programme sits within the Innovation and AI team and is focussed on testing and developing new solutions. It is comprised of Data Scientists, Product Managers, Innovation Advisors and Legal Technologists, collaborating with practice areas and business functions to drive positive change.

Within the R&D Programme, selected legal tech companies will:

- Collaborate with Dentons' legal and innovation teams to refine their product in a sandbox like environment.
- Co-develop solutions tailored to specific use cases, ensuring that the product fits seamlessly into existing workflows and provides practical, scalable results.
- Test and iterate their product using specific use cases that focus on how the solution can be integrated into Dentons' operations or offered to its clients.
- Explore partnership opportunities, including potential pilot programmes, to further develop and scale the solution across Dentons' global network.

How do the Office Hours work?

Office Hours calls will be 15 minutes per company; an opportunity to demo and test appetite to continue. After participating in Office Hours, selected companies will enter a 'Proof of Technology' phase. This is a short, controlled test lasting a maximum of 2 weeks during which the goal is to demonstrate that a solution performs to specified requirements of an agreed MVP. The focus will be on:

- **Operational stability:** Prove that your technology functions smoothly
- **Compatibility:** If relevant, ensure that your solution can interact with other applications
- **User experience:** Provide a seamless, intuitive and enjoyable experience for legal professionals

If the Proof of Technology phase is successful, your solution may move to a pilot programme.

By participating in Office Hours, there is no guarantee that Dentons will use, purchase, or invest in your product.



Focus Areas for the Office Hours

At Dentons, we are committed to driving innovation across several focus areas.

Each focus area is designed to tackle specific challenges and explore opportunities for enhancing our legal services.

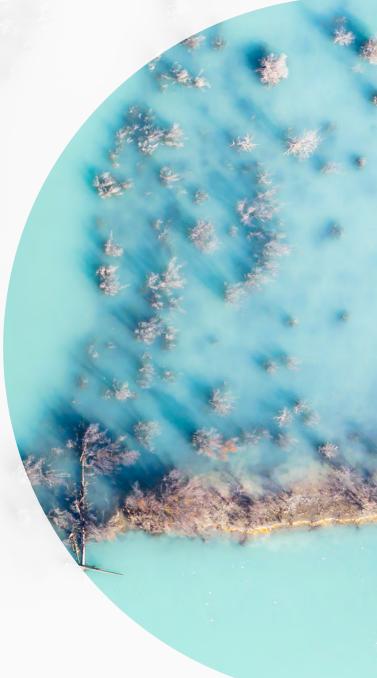
Our Office Hours sessions are designed to facilitate meaningful discussions about solutions to challenges within these areas of focus:

- **Knowledge Management:** Ensuring our global knowledge base is readily accessible for efficient matter delivery. Facilitating knowledge sharing, reducing redundancy, and enhancing decision-making through intuitive search and retrieval.
- Document Lifecycle and Matter
 Management: Streamlining workflows and
 document management to enable seamless
 data capture, retrieval, and compliance.
 Supporting real-time collaboration, audit
 trails, and process automation to minimise
 inefficiencies.
- **Communication and Collaboration:** Enhancing data tracking, visualisation, and presentation for business insights and secure collaboration. Enabling integrated messaging and real-time document editing to improve client experience and operational effectiveness.
- **Document and Data Extraction:** Utilising advanced technologies, including LLMs, to analyse documents, retrieve and structure information, and support efficient validation and reporting.
- Data Analysis and Information Visualisation: Applying advanced techniques to present complex data clearly, transforming raw data into actionable insights with intuitive visualisation tools for better decision-making and client reporting.
- Budgeting, Costs and Resource
 Management: Harnessing data and technology
 for strategic pricing, quick fee estimation,
 budgeting, cost management, reporting, and
 resource allocation.

Eligibility Criteria

To apply, your legal tech company must meet the following criteria:

- Your product must specifically address an aspect of one or more of the Innovation focus areas
- Legal tech companies should have a Minimum Viable Product (MVP) or higher
- Scalability: The solution should have potential for application across multiple jurisdictions
- Your leadership team should have proven expertise in technology



Why Apply for Office Hours?

- Receive tailored guidance from Dentons' legal experts and innovation leaders
- Showcase your solution to the world's largest global law firm
- Companies participating in Office Hours will be considered for pilot programmes to test their solutions across various practice groups and jurisdictions

How to Apply

Companies are encouraged to submit their applications through <u>this form</u>.

Timeline

- Application deadline: 12 May 2025
- Shortlist notifications: 2 June 2025
- Office Hours Sessions: June 2025

Next Steps

Once the applications are submitted, we will conduct an initial review, assessing each product based on scalability, innovation, and alignment with Dentons' legal needs and within our existing portfolio of products in the Innovation focus areas. Shortlisted legal tech companies will then be invited to participate in Office Hours, where they will present their solutions, engage with Dentons' experts, and explore potential collaboration opportunities.

Contact Us

If you have any additional questions, please add them to the application form.

Key Contacts



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ABOUT DENTONS

Across over 80 countries, Dentons helps you grow, protect, operate and finance your organization by providing uniquely global and deeply local legal solutions. Polycentric, purpose-driven and committed to inclusion, diversity, equity and sustainability, we focus on what matters most to you.

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