

DENTONS

Africa Nexus

The bespoke legal project manager in Africa brought to you by the world's largest law firm

Grow | Protect | **Operate** | Finance

2023



What drives Dentons is a strategic commitment to Africa”

- *The Times*



...[we] needed advice on numerous issues in multiple West African jurisdictions. Rather than searching for local counsel in each country, we engaged Dentons to canvass their correspondent counsel.

With their knowledge and expertise, Dentons were able to both understand what we needed and elicit on-point, concise responses from their contacts in each country. In addition, they provided their own guidance from years of experience...”

- *Erik Heymann (DG Counsel) - Helix Energy Solutions*

Africa Nexus

Your trusted legal project management team in Africa!

Contact



Amaarah Kapdi

Project Manager: Africa Nexus
D +27 21 686 0740
amaarah.kapdi@dentons.com

What do we do?

We support a wide range of clients with their legal project management requirements for their Africa-based projects. In particular, we support clients by:

- managing project costs;
- planning, scoping and coordinating project workstreams;
- providing quality assurance; and
- managing project milestones and deadlines.

Embark on a Successful Journey in Africa with Africa Nexus

Are you ready to conquer the challenges of doing business in Africa?

At Africa Nexus, we understand the complexities and intricacies you face when managing multijurisdictional projects. As your valued client, we are dedicated to providing solutions-oriented legal project management services that empower businesses of all sizes to achieve remarkable outcomes.

Unlocking Success for Your Africa-based Projects:

Streamlined Project Management: Collaborating closely with you, we expertly manage project costs, planning, scoping, and coordination of workstreams. By organizing and aligning resources effectively, we ensure optimal efficiency and flawless project execution.

Quality Assurance: Our experienced Legal Project Managers (LPMs) ensure rigorous quality assurance throughout your project journey. With their expertise, we deliver legal services with utmost efficiency and effectiveness, meeting your highest standards.

Timely Milestone Management: We know the significance of meeting project milestones and deadlines. Leveraging our understanding of local business practices and time zones, we meticulously manage project timelines, ensuring precision and timely delivery.

Partnering with Africa Nexus offers Key Benefits:

Dedicated Support: Each project is led by a dedicated and experienced LPM who serves as your single point of contact. Our LPMs are committed to helping you achieve your business objectives, providing personalized attention and seamless collaboration.

Local Expertise: Our team members possess in-depth understanding of the unique challenges and diverse legal landscapes across Africa. Being native to their respective markets and fluent in local languages, they provide on-point, succinct, and practical legal advice.

Extensive Africa Experience: Our LPMs boast a wealth of experience in managing complex multijurisdictional projects in Africa. Regardless of your project's scale or scope, we possess the knowledge and expertise to ensure effective deal-making.

Vast Network: With the largest footprint in Africa and strong partnerships through Dentons offices and the Nextlaw Global Referral Network, we have unparalleled access to local resources and strategic alliances, advancing the success of your project.

Commercial Diplomacy: Our strong relationships with governments, major institutions, and key representatives within the private sector enable us to navigate complex regulatory landscapes. Through effective commercial diplomacy, we ensure project success.

Client-Centric Approach: Your satisfaction is our measure of success. We are committed to providing you with individual attention, tailored solutions, and unwavering dedication to your success.

Our Service Offerings:

Service Offering 1: We take primary responsibility for the legal advice sought by our clients, ensuring identification of material issues, and alignment of in-country legal advice with your requirements.

We also coordinate and consolidate legal advice in a user-friendly manner.

Service Offering 2: We assume a high-level role in identifying major issues, performing quality control assessments, and stress testing the in-country legal advice. Additionally, we streamline your project's progress by coordinating relevant workstreams.

We understand that your needs are unique, and our pricing structure reflects our commitment to delivering cost-efficient solutions tailored to your requirements and budget.

Embark on a successful journey with Africa Nexus and navigate the African markets with confidence. Reach out to us today to discuss your upcoming projects or any questions you may have. We eagerly look forward to partnering with you on your path to success.



Africa Nexus – Delivering consistent and uncompromising quality.”

We work across a wide range of sectors leveraging our lawyers' technical skills to deliver practical advice to meet your business needs:

Sectors

- Aviation
- Capital Markets
- Construction
- Energy
- Financial Services
- Government
- Health Care
- Infrastructure
(including Public Private Partnerships)
- Information Technology
- Insurance
- Life Sciences
- Manufacturing
- Retail/E-commerce
- Telecommunications
- Private Equity

Practice areas

- Banking and Finance
- Corporate and Commercial
(including Corporate Governance)
- Employment and Labour
- Immigration
- Intellectual Property
- Litigation and Dispute Resolution
- Mergers and Acquisitions
- Regulatory and Licensing



Benefits from its strong and developing network of offices throughout Africa, with particular strength in the financial services, construction, TMT and energy sectors. Has a growing reputation in the natural resources sector, advising on mining law and oil and gas matters, with further activity on constitutional challenges and tax disputes.”

– Chambers and Partners 2020

Selected clients

- A confidential listed chemical company headquartered in Korea
- A confidential listed healthcare company headquartered in Germany
- A confidential listed financial services company headquartered in the United States
- A confidential listed logistics company headquartered in the United States
- A confidential listed online retailer headquartered in the United States
- A confidential listed petrochemical company headquartered in Malaysia
- A leading financial services company headquartered in the United Kingdom
- Helix SG
- L3 Technologies
- Omya
- Opera Software
- SANOFI
- Schneider Electric
- Société Internationale de Télécommunications Aéronautiques (SITA)
- Supreme Cannabis
- Vodacom



We recently entered the offshore energy market in West Africa and needed advice on numerous issues in multiple West African jurisdictions. Rather than searching for local counsel in each country, we engaged Dentons to canvass their correspondent counsel. With their knowledge and expertise, Dentons were able to both understand what we needed and elicit on-point, concise responses from their contacts in each country. In addition, they provided their own guidance from years of experience. Hiring Dentons may have seemed like an added level of expense, but it turned out to be far better and more efficient than if we had undertaken the process ourselves. While we have gone on to establish our own relationships with the local counsel engaged for the project, Dentons remain an active and vital resource for us in our West African business, and we will certainly be asking for their advice as we seek to expand our work in Africa.”

- Erik Heymann - Deputy General Counsel, Helix Energy Solutions Group

ABOUT DENTONS

Across over 80 countries, Dentons helps you grow, protect, operate and finance your organization by providing uniquely global and deeply local legal solutions. Polycentric, purpose-driven and committed to inclusion, diversity, equity and sustainability, we focus on what matters most to you.

www.dentons.com

© 2023 Dentons. Dentons is a global legal practice providing client services worldwide through its member firms and affiliates. This publication is not designed to provide legal or other advice and you should not take, or refrain from taking, action based on its content. Please see dentons.com for Legal Notices.