

Our services to Her Majesty's Government

RM3786 General Legal Advisory Services

Version 9 – October 2021

About Dentons

Dentons – reinventing the practice of law

Our global commitment to Government and to HMG

We have a global commitment to and understanding of government business. This is in our DNA; it affects who we hire, how we train our people and the services we offer. We target work for governments, worldwide. Our UK team has advised over 40 governments outside the UK and has long been known for its work for HM Government – 75% of our UK partners and approximately 350 lawyers have worked on HMG business.

Our Government team, across all our legal disciplines, is trained in how to work with government through our **Government Academy** so it hits the ground running, with real understanding of how government works and how to get business done. We welcome recruits from government legal teams.

We are proud of our track record and our strong relationships with Government and would like to thank BEIS (and before that DECC), the Cabinet Office, Defra, DCMS, DfE, DiT, DWP, the FCDO (and before that DfID), HM Treasury, the Home Office, the Ministry of Defence, UKEF, UKGI, and our other HMG clients for the trust and confidence they have placed in us over recent years and the interesting projects in which we have been privileged to be involved.

We are the only law firm currently on all HMG's GLAS, FaCLS and both lots of the International Trade Law panel.

England, Wales and Scotland

Dentons has approximately 180 partners and 600 fee earners and is fully equipped to advise HMG in England, Wales and Scotland.

Supporting HMG outside the UK since 2017

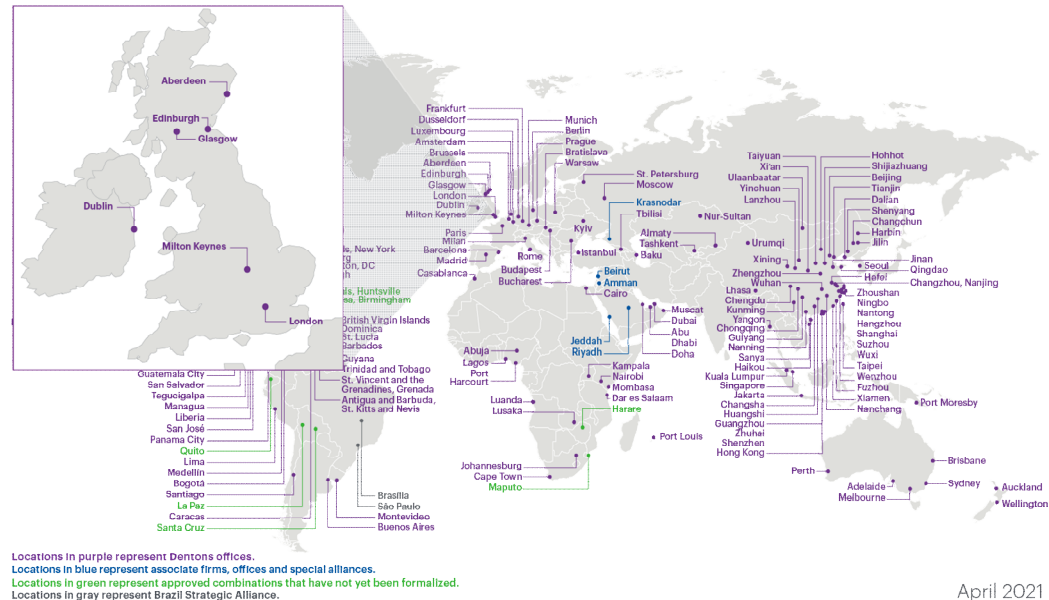
Our exceptional global reach has already been valuable to HMG. **Dentons' lawyers in the following countries have supported Brexit or trade-related work for HMG since the GLAS panel was established:** Austria, Belgium, Canada, Cayman Islands, Chile, Czech Republic, Dubai, France, Germany, Holland, Hong Kong, Italy, Kenya, Poland, Romania, Singapore, S. Korea, Spain, Taiwan and the USA. In addition, we have coordinated or are coordinating input from non-Dentons lawyers from our network to HMG work in Belize, Cyprus, Finland, Greece, Japan, Norway, Portugal and Sweden.

We combine the heritage of 250+ years' practice in the UK with the commitment to change of a challenger brand, seeking to reinvent the practice of law. Our geographic reach and cultural approach mean we can bring to bear, for the benefit of our Government clients, lessons learned from our work for other governments around the world, many of which face similar challenges. We can also offer practical support – from meeting rooms, secretarial support and local language skills to deep local law expertise, globally. We have founded the world's broadest and deepest law firm referral network and so can support HMG's selection of counsel in over 200 jurisdictions, worldwide.



We have acted for **63**
HMG clients and advised
on **1048** matters during
the panel period

大成 DENTONS



April 2021

80+
Languages
spoken

Total number of lawyers

12,000+

Nextlaw Global
Referral Network

750+
member law firms



Countries

Locations

81 204

Our offer to HMG



Our offer is simple. **No job is too small and none too large**; we want to support HMG in development and implementation of policy, and in the commercial and [public law](#) arenas, across the board. We expect to do excellent work and be accountable for doing so. Our teams have handled the largest [procurements](#) of [construction](#), operation and maintenance of nationally important [energy](#), transport and other infrastructure and [IT](#) systems but also work on portfolios of the smallest, standardised [real estate](#), commercial and [litigation](#) work. We set up, buy, sell (and [privatise](#)), restructure, [outsource](#) (including through [PF2](#)) and [finance](#) businesses and assets, navigate [insolvencies](#) and resolve [disputes](#) pragmatically and efficiently. Commercial [contracts](#) and sectoral regulation, right across the economy, are our stock in trade. Dentons is delighted also to have been appointed to the RM3787 Finance and Complex Legal Services Panel. We describe below our consortium which gives GLD access to a total of over 2000 UK lawyers.

About Dentons and our key approved subcontractors

大成 DENTONS

Dentons can service all of the mandatory legal specialisms from its own resources. But we decided very early in the CCS panel procurement process that this wasn't enough. We wanted to make the most compelling and comprehensive service offering to provide value for money across the widest spectrum of legal services to HMG that we could. So, after a careful and extensive market review, we selected as our subcontractor partners three firms that are leaders in their own markets. Since appointment to the panel we have worked collaboratively together to deliver high-quality, efficient legal services that get results. Clients we have supported collaboratively include DfE, Highways England and MOD DIO. Our partner firms are:



BDB Pitmans – Public law is a core aspect of BDB Pitmans' offering. It has a large, experienced team of specialists, advising on public law and related European Law issues, including judicial review and statutory appeals; public inquiries and inquests; human rights and equalities issues; the exercise of public functions and public law powers; the creation, constitution and governance of public bodies; statutory interpretation and legislative drafting and parliamentary matters, including Select Committee investigations and inquiries; and charities law.

Kennedys

Legal advice in black and white

Kennedys has a heritage of over 100 years. For the last 40 years, Kennedys' main focus has been on dispute resolution. Its government practice has more than 20 years' experience resolving disputes for a variety of Government departments as well as extensive work in the local government sector. Dentons expects to work with Kennedys in particular on personal injury litigation, dispute resolution, child law, health and healthcare law, health and safety and public inquiries and inquests.



Walker Morris is a full service, national firm with a strategic commitment to the public sector which will support Dentons in serving HMG clients from its single site centre of excellence in Leeds. 93 per cent of its partners are recognised in Chambers or Legal 500 for their expertise. Dentons will work with Walker Morris to support in particular Government initiatives and requirements that are focused in the North, especially the levelling up agenda. A combined offering will add value to our work for the Government, particularly as the Government Legal Department regional centre, billed as its "northern powerhouse" is a very close neighbour.

Security cleared team – 22 members of our team have security clearance at all levels. We can field a cleared team of experts for projects, IP, IT, procurement, real estate and employment across a range of seniorities.

How to access our services

Get in touch with our relationship team

We have established a core HMG relationship team, all of whom work extensively for Government. They are your service concierges and will connect you to the team you need, whether that be from Dentons or one of our partner firms.

Relationship Team



Catherine Bingham
Partner, Relationship
Lead and co-head of
Global Government
T +44 20 7320 6367
M +44 7771 842799



Christopher McGee-Osborne
Partner, co-head
Global Government
T +44 20 7246 7599
M +44 7771 842846



Tessa Blank
Partner
T +44 20 7246 7128
M +44 7880 055799



Sarah Lima
Partner
T +44 20 7246 7412
M +44 7557 847516



David McGowan
Counsel
T +44 141 271 5737
M +44 793 9500088



Jennifer Robinson
Counsel
T +44 20 7320 6366
M +44 7552 622545



Claudia Thomas
Counsel
T +44 20 7246 7205



Central Government
has consistently been
a top **5** client for our
UK business over the
last **25** years.

UK team has advised
Governments globally **40+**



Over **75%** partners
have worked on
Government matters



former public
servants in
the team

Other key professionals



Debi Coles
Senior Key Account Manager
T +44 20 7246 7126
M +44 7785 573994



Rachel Harris
Key Account Manager
T +44 20 7320 6874



Adam Brown
Knowledge Manager
T +44 20 746 7014



Zara Skelton
Knowledge Manager
T +44 20 320 6087

Service enhancements that add value

Dentons and its partner firms offer an outstanding package of value added services alongside its discounted rates. We are offering you a dedicated account management team, dedicated knowledge managers and a quarterly relationship report which helps GLD track the full range of value added services that we provide to our HMG clients and the extent of the value they receive from us. Below are some of the key added value services that we offer.

- **Virtual colleagues** (HMGvirtualcolleagues@dentons.com). We want GLD to see us as an extension of your team. We can therefore offer to act as informal sounding boards for HMG lawyers. Just pick up the phone to our relationship partners, or the lawyer you usually work with, or send an email to the above address and we will make sure you get that quick second view. This is unrestricted as to time, legal area or person contacted. It is free of charge and informal (so, without liability). Common topics you raise with us will then be fed into the training plan we develop for HMG. This is designed to provide you access to the type of informal network normally only available to private sector lawyers. This is in addition to our framework commitment to provide two free hours of consultation on new matters. This service is currently being used by MOD, MOJ and Department of Health and Social Care.
- **HM GOLD**. A tailored online training and development programme specifically created for Government lawyers. Monthly sessions include topics such as Commercial Contracts: dealing with poor performing but solvent counterparties, Government and Insolvent Companies, Company Law Basics, Project Finance, Introduction to Disputes and Commercial Contracts: the basics. The webinars will be delivered live and also recordings made available for clients to watch at their convenience. To find out more about the programme and how to sign up, please email HMGRelationshipTeam@dentons.com
- **COVID19 support**. All our teams across our business have been involved in advising their clients large and small on the implications of COVID-19. We have had thousands of requests for advice on issues pertaining to COVID-19 and have responded to this challenge by creating tools to help our clients respond to the changing landscape, these have been shared with GLD and links to these tools are provided below:
 - [Global Labour & Employment tracker](#) provides clients with answers to key employment questions across 60 countries. Every one of our clients is an employer, and many operate across several jurisdictions.
 - Our [Global COVID-19 Hub](#) brings together subject matter experts and resources across the 75 countries we are present in and our [COVID-19 UK Hub](#) features insight articles relating to the UK.
- **Dentons Virtual Colleagues Brexit Plus** similar to Virtual Colleagues. You set us a Brexit related exam question; a conundrum that you are struggling with or an urgent problem you want to brainstorm or want a market-focused view on. We will put into the actual or virtual room with you within 24-48 hours a selection of our most experienced practitioners from relevant disciplines.
- **Bespoke training**. We are committed to providing clients with up to 15 days of tailored training for each year of the contract. We offer a broad spectrum of training including both legal and soft skills and team building sessions. We want to make this as valuable as we can by directing it to your specific needs. We work with customers to identify training needs that the Dentons consortium can meet. We will work with you to carry out training needs analysis so that training addresses genuine needs and HMG receives maximum value.
- **Look ahead and learn**. We monitor trends to identify potential threats and opportunities which may impact clients. This will be followed up by tailored quarterly workshops, facilitated by our lawyers, to discuss the impact of these issues and identify potential courses of action. Clients will receive tailored reports summarising issues; we will provide recommendations and, if appropriate, we will develop thought leadership pieces to share widely with panel clients. A recent example of a workshop is an energy-focused WTO teach-in we provided to BEIS with our Canadian trade negotiation team.
- **Secondments and lawyer exchanges**. We offer extensive secondment and exchange opportunities for clients using our services and we would like to discuss how we can use our legal talent to address your pressing legal needs. We have seconded senior associates to BEIS, UKGI and DIT and BDB Pitmans have had a partner and associate on secondment with DHSC. One of our junior associate has also been on a long term virtual secondment to DIFD.
- **Legal Technology**. We are recognised leaders in using technology to drive legal service efficiency. We have established Nextlaw Labs, a venture fund investing in technology to reinvent legal practice. We would like to invite clients to attend sessions in which we will share the latest developments coming out of Nextlaw Labs so you will be at the cutting edge of awareness of key technology. **Dentons Direct**: We use our UK-hosted, secure Portal to manage document storage, development and sharing.
- **Free legal advice**. We made a generous offer to provide FLA under the panel and have been pleased to support GLD with some important initiatives. Most recently collaborating with another Tier 1 firm to help develop guidance notes and FAQs for issues arising out of the challenges presented by COVID-19.
- **KLAiM and Cybersettle**. Provided by Kennedys are exemplars of technology use in legal proceedings.
 - KLAiM: award-winning online litigation workflow platform; manages the initial stages of legal process following service of proceedings, avoiding legal defence costs.
 - Cybersettle: online tool for claims negotiation, driving efficiencies by identifying faster alternative negotiations, minimising handler touch time and saving costs.

Click to see our expertise in your required specialisms

We have substantial resource in each of the mandatory legal specialisms covered by the panel and have outlined our expertise in each area: **click through for more information**

- [Public law](#)
- [Contracts](#)
- [Competition law](#)
- [Construction law](#)
- [Corporate law](#)
- [Dispute resolution](#)
- [Employment law](#)
- [Environmental law](#)
- [EU law](#)
- [Information law including data protection law](#)
- [Information technology law](#)
- [Intellectual property law](#)
- [Litigation](#)
- [Non-complex finance](#)
- [Outsourcing](#)
- [Partnership law](#)
- [Pensions law](#)
- [Planning law](#)
- [Projects/PFI/PPP](#)
- [Public procurement law](#)
- [Real estate and real estate finance](#)
- [Restructuring and insolvency](#)
- [Tax law](#)



We have advised on over **1000** matters for HMG since in the beginning of the panel



Government Academy training sessions running regularly

In addition we can support you in all of your optional legal specialisms: **click through for further information**

- [Education law](#)
- [Child law](#)
- [Energy and natural resources](#)
- [Food, rural and environmental affairs](#)
- [Franchise law](#)
- [Health and healthcare](#)
- [Health and safety](#)
- [Life sciences](#)
- [Public inquiries and inquests](#)
- [Telecommunications](#)
- [The law of international trade, investment and regulation](#)
- [Public international law](#)



17 000 non-chargeable hours

Notes: You will find in the text about individual areas of law that we have inserted links to allow you to cross refer between relevant areas of our expertise and service offering – simply click through to find the connection. Some limited experience cited is of partners at their previous firms. Each page has a link (top right) that will bring you back to this homepage.

Public law

Service overview

Dentons and BDB Pitmans have extensive experience of advising Government on domestic and [EU](#) public law, including: vires/powers; equalities matters; statutory interpretation; misfeasance claims; negligence/breach of statutory duty; parliamentary investigations, commissions and inquiries; human rights law; [judicial review](#); [competition](#); [procurement](#); and public law duties in relation to the exercise of decision-making discretion. We have advised on many statutory transfer schemes and on the powers of devolved assemblies. We frequently advise on public law/regulation in [energy](#), [water](#), transport, [information/data law](#), [technology](#), [IP](#), [environment](#), infrastructure and [planning](#), often on highly politically sensitive matters. We bring industry knowledge to bear on HMG's work and understand the political and policy dimensions in which our clients operate. BDB's strength as Parliamentary Agents enables our consortium to advise on the interplay between judicial and parliamentary processes, including questions of parliamentary & legal privilege, and on constitutional law. We often advise where public law interfaces with commercial contracts, civil law & criminal law. GLD will often lead on public law but, where necessary, you can be assured that we have the experience and understanding to advise. We are very comfortable supporting GLD colleagues to provide a seamless public law service. Our team contains former government legal advisers, so we have a genuine appreciation of HMG's concerns and preferences for dealing with public law matters. Public law is undergoing a huge amount of change as a result of Brexit, and our team is advising household name clients on this.

Our UK team has advised HMG and 40+ other governments on sectoral market reform and privatisations. We write laws to establish functions, powers and duties of public bodies, e.g. regulators, to facilitate transfer schemes to restructure industries and effect their restructuring and privatisation. We have SI drafting capability.

Spotlight on our team's experience

Cabinet Office: Advising on the Outsourcing Playbook, the Construction Playbook and the Consultancy Playbook

Scottish National Investment Bank: Advising the Bank on its establishment.

LCCC: Advising on governance and related public law issues.

BEIS: Appointed 2021 to advise on a significant sectoral regulatory reform programme.

Carillion liquidation: see [Restructuring and Insolvency](#)

BEIS ERICs: see [Public International Law](#)

DHSC: Providing 2 senior lawyers on secondment to the Department to support preparations for No Deal Brexit. They undertook delicate and complex advisory and drafting tasks, including leading on secondary legislation the Department needed to introduce with respect to overseas charging. The direction of travel on policy changed often (the regulations to be drafted were not only within the DHSC's remit but were influenced by the evolving Home Office policy on Brexit), and the legal context was particularly complex.

Cabinet Office: Advising on a substantial COVID-19 matter and on a confidential project involving procurement and criminal law.

Rail nationalisation: Advising private sector clients on the high-profile renegotiation and termination of the East Coast & Northern rail franchises and on the COVID-19 renationalisation programme.

Ofwat: Advising on a variety of public law, competition, procurement and contractual mandates across a number of strategic work areas for Ofwat.

Iraqi Fatality Investigations (IFI): Providing paralegal on secondment as Secretary to the IFI team, now led by Baroness Hallett, including preparing cases for public hearings, liaising with Baroness Hallett herself, and counsel to the Investigations, court staff, interpreters and family and friends of the Deceased.

Employment Judge Kurrein: Advising on a proposed judicial review of the decision by the President of the Employment Tribunals (England & Wales) to compromise proceedings arising from a complaint about Judge Kurrein from an advocate previously before him.

Toshiba: Advising on the regulatory, investment and other clearances in the UK, France, Germany, Belgium, Italy, Sweden and The Netherlands for its sale of Westinghouse.

NAO and Comptroller and Auditor General: HMG proposed that, NAO be appointed as the BBC's financial auditor. BDB advised the NAO, including drafting clauses of the Charter and associated framework agreement between BBC & SoS for DCMS, negotiating with DCMS and BBC before the Charter's publication, ensuring C&AG's position as an officer of Parliament was clear & NAO's powers properly exercisable.

Some of our clients: BEIS, Cabinet Office, DCMS, DCLG, Defra, EDF Energy, FCO, Greater London Authority, HCPC, Highways England, LCCC, MHCLG, Monitor, MTR Corporation, NAO, National Grid, Network Rail, Northern Ireland Assembly, Ofgem, Ofwat, Royal Mail, Stagecoach, TfL, Total, Transport for the North, Virgin.

[Click to go back to top](#)

Key facts



160+ lawyers in the UK

Key people



Christopher McGee-Osborne, Partner

Profile: 24 years' work for HMG, including seven billion-pound procurements of nationally important infrastructure and work on UK privatisations. Approximately 30 transactions opposite HMG. Has written market regulation and privatisation laws in six other countries. A career regulatory specialist. Advising Cabinet Office, BEIS, MOD, Coal Authority and LCCC.



Matthew Smith, Partner, BDB

Profile: A Public & Regulatory Lawyer with 25+ years' experience and a former HMG lawyer. Practice covers litigation (especially judicial review and statutory appeals); advisory work and legislative drafting. Detailed knowledge and experience of HMG's requirement for carefully calibrated, risk-based advice, and long-track record of providing complex, politically sensitive and high-profile advice to policy clients and Ministers.



David Mundy, Partner, BDB

Profile: A Roll A Parliamentary Agent for the Westminster Parliament with wide knowledge and experience of all forms of Parliamentary procedure and instruments. Advises on public law, regulatory, administrative and constitutional law.



Claudia Thomas, Counsel

Profile: Frequently advised ministers on public law risks (including consultations, legitimate expectations, compliance with stated policy aims, due process) as government lawyer in the Dept for Energy and Climate Change (now BEIS) and the Cabinet Office.



Jennifer Robinson, Counsel

Profile: 15+ years' advising public sector bodies on structuring and managing complex public procurements and working in regulated sectors. She has supported central government departments including MOJ, DWP, MOD and the Home Office.



Carolyn Burns, Counsel

Profile: 15+ years' experience of advising regulators and companies on utilities regulation, EU law and competition law. Seconded to Ofgem and the Scottish Parliamentary Corporate Body. Advising Ofwat and Ofgem.

For help and support in Public law please email:
HMGRelationshipTeam@dentons.com

Competition law

Service overview

We advise on all aspects of EU and UK competition law, including those that matter most to Government. HMG benefits from our insight and market knowledge gained from the private and public sectors. Our experience includes:

- **Subsidy control/State aid** – granting subsidies in compliance with UK/EU law, advising on legacy state aid issues including clearances from the European Commission and State aid schemes, advising on subsidies in the context of privatisations and disposal of state-owned assets. Our experience spans many sectors: banking/finance (including key financial institutions during the crisis), road, rail, telecommunications, energy, education and regeneration. We also advise on subsidy control challenges, availability of exemptions, SPEI/SGEI, de minimis, and other matters.
- **Abuse of dominance** – supporting market-leading organisations on how to avoid accusations of abusing dominance, or how to respond to complaints or investigations. These issues can be extremely important in Government projects where monopoly suppliers can be prevalent.
- **Merger control** – our experience enables us to spot potential issues during procurements, transactions or structural market reform projects and give timely advice on the impact on your project.
- **Foreign direct investment (FDI)** – we regularly advise clients on whether their transactions need approval under national FDI regimes (including the UK's National Security & Investment Act), and help clients obtain necessary approvals
- **Commercial agreements** – we help clients navigate a path that combines competition law compliance with achieving their key business aims. We understand the issues that often arise in relation to Government contracts.
- **Litigation** – advising both claimants and defendants in competition law disputes means we see both sides of the picture and identify and advise on the broad range of complex and important issues and challenges faced by each party.
- **Cartels** – we have extensive experience of advising on cartel-related issues, including bringing claims against clients impacted by cartels (third-party claims).

Spotlight on our team's experience

MHCLG: Advising on the state aid aspects of ERDF funding (£9m+) for the low carbon innovation fund LCIF2.

Transport for London: Advising on competition aspects of contracts for the provision of 5G telecoms and fibre connectivity on the London Underground.

DCMS: Advising on subsidy control, competition and regulatory issues arising in relation to the Outside In gigabit capable broadband infrastructure scheme.

DfE: Advising on subsidy control issues across a variety of recent matters, some related to COVID recovery and on applying the emerging UK regime.

British Business Bank (BBB): Advising BEIS on the design and State aid approval for the BBB.

DfT: Advising on state aid aspects of proposed arrangements being contemplated as part of a DBFO contract.

Network Rail: Advising on state aid issues arising in relation to the insolvency of British Steel.

Highlands and Islands Enterprise: Advising on its successful defence in the Court of Session to a challenge on state aid grounds in relation to infrastructure funding.

MOD: Advising on competition law aspects of the c.£10bn FMSP programme.

Total: Advising on EU merger clearance for TOTAL's acquisition of Orsted's B2B retail gas and power business, creating the UK's largest supplier.

World Fuels: Advising on clearance by the UK, German, Austrian, Colombian, Icelandic, Cypriot, and Australian competition authorities for its acquisition of UVAir European Fuelling Services.

Owat: Advising on the first merger to be cleared at phase 1 under the Water Industry Act 1991

Special merger regime Rail franchises: advising on competition aspects/ merger clearances for approx. 30 bids for passenger franchises.

Royal Mail Group: Advising on competition law aspects of its long term Mail Distribution Agreement with Post Office .

AO Retail, Spar and others: Advising on competition damages claims against Visa and MasterCard in relation to interchange fees.

Skyscanner plc: Advising on a successful challenge in the Competition Appeal Tribunal against an OFT decision to accept commitments and close an investigation into the online hotel booking sector.

Some of our clients: Aggreko, Avis Budget Group, Barclays, BGL (owners of comparethemarket.com), Cabinet Office, Edinburgh Airport, John Lewis, Lloyd's Banking Group, Mizuho Bank, MTR, Network Rail, Owat, Royal Mail Group, Sainsbury's, Stagecoach, Total, Transport for London, Viacom, Waitrose, Wizz Air

[Click to go back to top](#)

Key facts



20 lawyers in the UK

Key people



Adrian Magnus, Partner

Profile: 30+ years' experience of advising public and private sector clients on a wide range of UK and EU competition law issues. Seconded to the FCA for six months in 2013/14, working with its Competition Division on preparations for competition concurrency, including interactions with the Bank of England, HM Treasury and Competition and Markets Authority. Has advised the Cabinet Office, TfL, the GLA, Highways England and London Legacy Development Corporation.



Michael Dean, Partner

Profile: 30+ years' experience of advising public and private sector on competition law, state aid, structural funding and cartel investigations by the European Commission and advising on subsidy control issues in a number of sectors and has advised various UK economic regulators and economic development bodies on competition issues.



Christopher Graf, Partner

Profile: 15 years of experience advising clients on the full range of EU/UK competition issues. Advised BEIS on state aid approvals for the Green Investment Bank and British Business Bank and HM Courts & Tribunals Services on potential reforms. Has also advised the Cabinet Office, TfL and DCMS. Specialist in complex UK and EU merger control.



Melanie Martin, Senior Associate

Profile: As well as advising on competition law, she has experience in relation to subsidy control / state aid, EU funding and EU regulation in a range of sectors. She has recently advised HMG in relation to various matters involving the EU Exit, subsidy control, structural funds and competition law, including BEIS in relation to European Research Infrastructure Consortia, DfE and MOD.

For help and support in Competition law please email:
HMGRelationshipTeam@dentons.com

Contracts

Service overview

Dentons works on all types of commercial contracts, from the most specialised (e.g. for MOD to purchase a nuclear submarine) to the most commonplace. Our work includes [procurement](#), drafting and negotiating, advising on interpretation, portfolio and individual contract management, [disputes](#), terminations and exits. We have a substantial practice in the regulated economy so often advise on contracts in the context of industry and [EU](#) regulation, e.g. [energy](#), water, transport, broadcasting, [data](#) and [telecommunications](#). Dentons will work with Walker Morris on contracts.

Contracts we work on

- Agency, distribution, licences
- Alliancing
- Commodity trading
- Confidentiality and NDAs
- [Construction](#) and FEED
- Consumer credit
- [Contracts for difference](#)
- [Data](#) processing
- Debt factoring
- [Energy](#) supply and services
- Facilities management
- [Finance](#) of every type
- [Franchising](#)
- Grants

- Guarantees, indemnity/warranty
- [Intellectual property](#)
- [IT and telecoms](#)
- [Joint ventures and partnerships](#)
- [Leases, easements](#)
- [Loans, mortgages and charges](#)
- Manufacturing
- Operation and maintenance
- [Outsourcing](#)/contracting out services
- [Projects, PPP/PFI, concessions](#)
- Shared services
- Sale/supply of goods
- Security
- Sponsorship and advertising
- Supply of services

Commercial contract services

- Advice on rights/obligations
- Assignment/transfer/novation/change of supplier/change of control
- Change in law
- Changes to contracts
- [Confidentiality and data transfer](#)
- Contract portfolio restructuring
- Contract/portfolio management
- Default
- [Disputes](#)
- Price reviews
- Standard terms and conditions
- Regulatory approvals
- Termination and exit

Spotlight on our team's experience

Cabinet Office: Advising on confidential project, including detailed analysis of aspects of the contracts between strategic suppliers and HMG.

LCCC: Advising on a range of possible contracts disputes

BEIS: advising on the periodic updating of the industry standard Contract for Difference.

DfE (Institutes of Technology): Advising upon design of the core contractual aspects of the project to establish and appoint the Institutes of Technology.

DfE (ESFA): Advising on the contract aspects of the Education and Skills Funding Agency (ESFA) Customer Engagement Capabilities Project.

KKR: Review of commercial contracts in 100+ countries

DfE (Home Learning Environment apps): Advising on contracts and procurement aspects of the HLE app initiative.

DHSC: Advising on contingency planning in relation to defaulting supplier, including review of 40 contracts.

MOD: Procurement of the 4th-in-class Astute nuclear submarine and advice 2006-2020 on numerous £multi-bn contracts for heavy engineering & UK-wide maritime facilities. Currently advising on drafting/negotiating contracts for the c.£10bn, 11-lot FMSP programme.

HMG and Official Receiver: Advising on all aspects of Carillion's contracts with suppliers and customers, including potential liabilities and set-off and the possible termination and/or transfer of over 250 HMG contracts

MOJ: Advising on re-negotiation and extension of probation service agreements with 21 suppliers covering rehabilitation services for low to medium risk offenders across the UK.

Creative Scotland: Developing funding and grant agreements. Creative Scotland distribute funding from the Scottish Government and the National Lottery.

Cabinet Office: Through FLA and in collaboration with another Tier 1 firm we assisted in developing a series of advice notes and FAQs on range of topics relevant to the disruption caused by COVID-19.

Some of our clients: Avis Budget Group, Barclays, BEIS, Cabinet Office, DCMS, DfE, DFID, Home Office, HMT, John Lewis, LCCC, MOD, MTR Corporation, Network Rail, Nokia, RBS, Royal Mail, Sainsbury's, Total, Virgin.

[Click to go back to top](#)

Key facts



450+ lawyers in the UK

Key people



Andy Orr, Partner

Profile: Specialises in project finance and infrastructure transactions. He has over 20 years' experience of advising on major projects throughout the UK and regularly advises public and private sector clients on partnering models & contracts, including PPP and outsourcing. He has been involved in several high profile, high-value pathfinder defence projects & across other sectors including health, education, transport, waste, energy, housing & IT. Currently advising MOD.



Sarah Lima, Partner

Profile: Experienced technology and outsourcing lawyer, with over 12 years' experience advising clients on significant public procurement projects with a focus on critical national importance. Extensive experience of working on a broad range of commercial contracts for government.



Martin Watt, Counsel

Profile: Has advised on numerous commercial contracts, often in the context of a high-value procurement. Acts for both Government and private sector. Experience includes purchase, maintenance, project, consortium, and financing agreements. Martin was seconded to BEIS in the summer of 2017. Currently advising MOD and BEIS.

Catherine Bingham
Christopher McGee-Osborne

For help and support in Contracts please email:
HMGRelationshipTeam@dentons.com

Construction law

Service overview

Our Construction practice acts for governments and other public sector bodies in the UK and internationally. We also act for project companies, developers, banks, investors, multilateral agencies, contractors and suppliers, offering HMG the widest domestic and international perspective. We work on all common forms of [construction contract](#) (NEC, JCT, FIDIC, IMechE, PPC and ICC) and contract management. We have advised on over 200 [PPP/PFI](#) projects. We are highly rated for [energy](#), transport and infrastructure work, which relies heavily on construction. We advise on the principal contracts, warranties and indemnities, completion guarantees, operation and maintenance, facilities management and decommissioning. We understand the critical issues and help minimise risk to achieve favourable outcomes. Our work spans water and wastewater, conventional and renewable energy, nuclear, transport, oil and gas, [property development](#), [healthcare](#), [education](#), prisons and secure training centres and other social infrastructure. Our [contentious](#) team handles both routine and portfolio disputes work and the most complex infrastructure and construction disputes. We recently defended a client in the largest High Court construction dispute listed by *The Lawyer* as one of the Top 20 cases of that year. We use our experience in resolving [disputes](#) across the supply chain to help you avoid disputes before they arise. This includes working with your [procurement](#) teams to ensure risk is properly managed at the outset or as project counsel for projects in delay and distress.

Spotlight on our team's experience

Cabinet Office: Advising in relation to the creation of the Construction Playbook a key policy and procurement document which sets out key policies and guidance for how public works projects and programmes are assessed, procured and delivered.

China Nuclear Power Eng. Co.: Advising on the responsible designer contract for the Bradwell B nuclear power station.

MoD: 15 years' work for Ministry of Defence on c. £25 billion procurement/contracts for: a nuclear submarine; in-service (nuclear) engineering support for the UK's nuclear submarine fleet; O&M, hard & soft facilities management and significant construction at all the UK's (nuclear) RN dockyards, including extensive work on principal and supply chain nuclear indemnities.

Fluor-Toshiba, Babcock International and others: bids and operational work in NDA's decommissioning programme.

EDF: Past work for EDF on its participation in the French bid for new build NPP in the UAE.

Network Rail: Advised in connection with the £650m national railway infrastructure project to modernise and upgrade key junctions and infrastructure, electrify the main Edinburgh to Glasgow route.

Transport for London: Advised in connection with its delivery partner contract for the £250m programme of London Underground track maintenance and renewal works.

Network Rail: Advising on the alliancing contract for the Crewe Area Works project which involves at least £1.5bn of infrastructure works intended primarily to facilitate the connection between HS2 (the new high speed rail network) and the existing railway West Coast Main Line.

Transport for London: Advising on the £280m integrated project delivery team contract for the provision of technical facilities management and upgrade services.

Network Rail: Advising on the "enterprise" alliancing project for the construction project in connection with the re-opening of the branch line to Levenmouth.

Experience on **a range of world-scale construction projects**, e.g. Canada LNG (construction under English law advising prime construction contractor), the world's largest current refinery project (Tuban, advising developer), Dubai metro (advising construction contractor).

Carillion: Advising HMG on construction aspects of Carillion's insolvency and service continuity.

London Luton Airport: Advising on construction contracts relating to aspects of Luton Airport's expansion.

FCDO (previously DFID): Advising: (1) on the continuity of construction, operation and maintenance obligations at St Helena Airport following the insolvency of its contractor; (2) in relation to the construction of the new Muga Humla link road in Nepal under the UK's Rural Access Programme Phase 3, (3) in relation to the design and construction of a project to rehabilitate the water supply in Freetown, Sierra Leone via the upgrade of the Guma Valley treatment works; (4) together with Willis Towers Watson in the creation of an insurance framework for all of FCDO's projects internationally including the creation of boilerplate insurance clauses for standard form contracts used across different regions.

Babcock & Wilcox: Negotiated the EPC Contract and O&M Contract in relation to a biomass energy from waste project in Teesside.

National Grid Gas: Advising on construction of the South Hook and Isle of Grain LNG terminals.

Acciona Construction / Jones Brothers: Advising a construction JV in respect of their bid for the design and construction of the new A465 road in Wales.

Northern Ireland Roads DBFO: Advising Authority in relation to ongoing operational matters arising from the Package 1 DBFO Contract to upgrade the Westlink highway in Belfast.

Scottish Government: Advising on the construction contracts for the "crime campus" near Glasgow.

Cabinet Office: (as FLA and in collaboration with another Tier 1 supplier) Preparing guidance note and contract amendments for contracting authorities as to how best to implement contractual relief recommended by PPN 02/20 for at risk suppliers in the construction industry.

Njord Wind Energy: Advising in relation to the procurement, design and construction of an onshore windfarm in mid-Wales.

Sainsbury's: Advising on the terms of a partnership agreement for the installation, operation and maintenance of electric car points across their stores in the UK.

Virgin Media Limited: Negotiating numerous construction contracts with multiple contractors to deliver vital telecoms infrastructure for regions around the UK and Northern Ireland with a value of £2.5 billion over min. 5 years.

Transport Scotland: Drafting their 4th generation trunk road management and maintenance contracts and negotiating the final contracts for three of their four delivery units.

High Wood Health Ltd: Advising the project company on the construction contract for the new Dumfries & Galloway Royal Infirmary delivered as a PFI/NPD project.

[Click to go back to top](#)

Key facts



50+ lawyers in the UK

Key people



Mark Macaulay, Partner

Profile: 25+ years' experience advising on the procurement and structuring of construction and engineering projects including PFI/PPP (schools, hospitals and health centres), energy (CHP, hydro, solar, district heating and energy from waste), transport (heavy rail, airports and roads) and property development.



Paul Young, Partner

Profile: Advises on the procurement, structuring and delivery of construction and engineering projects across a range of sectors including defence, healthcare, education, manufacturing, food and drink, transport, energy and real estate development for clients in both the public and private sectors across the whole of the UK and internationally. Currently advising FCDO on a number of international and domestic projects and the Cabinet Office in relation to the new Construction Playbook.



Esther McDermott, Partner

Profile: Specializes in construction, engineering and infrastructure disputes. In particular, she undertakes all types of dispute resolution work for employers, main contractors, contractors and developers, including arbitration (international and domestic), litigation in the Technology and Construction Court and the Chancery Division of the High Court, mediation and adjudication.



Akin Akinbode, Partner

Profile: Specializes in the resolution of engineering and construction disputes, as well as facilities management and PFI-related disputes.

For help and support in Construction law please email:
HMGRelationshipTeam@dentons.com

Corporate law

Service overview

We have a substantial corporate practice which advises on public and private company matters. Work includes all types of M&A, joint ventures, restructuring, public company, capital raising/investment, corporate governance and compliance and covers domestic and cross border transactions. We have advised on numerous privatisations since our first for HMG in 1990 (often drafting or reviewing transfer schemes) and often advise governments on wholesale industry restructurings, new schemes of regulation and subsequent privatisation. Many of our structuring projects are first in country or region and of international significance. We have a renowned insolvency and restructuring practice and have formed several GovCos.

- Company law
- All forms of corporate finance
- Joint Ventures
- Mergers & Acquisitions, public and private
- Private Equity
- Venture Capital
- Privatisations
- Risk Management
- Insolvency and Restructuring
- Statutory transfer schemes
- Government Companies and Equity Interests (including [PF2](#))
- Corporate Structures and [Tax](#) Planning
- Stock Exchange Listings & IPOs
- Debt Capital Markets
- Equity Capital Markets
- Public Company Reporting
- Company Secretarial
- [Partnerships](#) and Mutuals

Spotlight on our team's experience

LCCC: Governance and Framework Agreement issues.

BEIS: Advising on possible significant acquisition in relation to critical national infrastructure.

Cabinet Office and MOJ: Setting up 2 GovCos in connection with the Carillion liquidation.

MHCLG: Acting on its assessment of a funding request from a County Council under the EU funding requirements, in connection with a low carbon fund.

BEIS: Advising on the sale of the Green Deal Finance Company. BEIS was a stakeholder in the company. It was the principal lender (and a junior lender) to the company.

Railway transfer schemes: Advising separate clients on approximately 30 statutory transfer schemes in connection with passenger rail franchises.

Essex County Council and 3 other authorities: Establishing 4 joint venture companies to develop three garden communities in North Essex.

PRS REIT plc: Advising on Main Market Listing with market capitalisation of £250 million.

Aberdeen Asset Management: Advising on its £11bn recommended all share merger with Standard Life plc.

Transport for the North/Midlands Connect: Advising on establishment of these subnational transport bodies.

KKR: Advising on the €6.825 billion acquisition of Unilever's spreads business, closing July 2018. The business is active in 100+ countries and we advised through our offices in most jurisdictions.

KKR (cont): The acquisition was agreed 24 hours after KKR became preferred bidder. The complex/time-pressured transaction, required establishment of a business the size of a FTSE100 group from scratch. Dentons led: global legal due diligence; assisted on the structuring and negotiation of transaction documents; establishing a group wide new IT system and licences and permits for the global business. The UK team led around 200 Dentons and a further 100 non-Dentons lawyers globally. This was Europe's 2nd largest food & beverage PE deal over the last three years.

British Business Bank (BBB) on investments into debt funders to provide debt finance to UK small businesses, a series of complex finance transactions.

Government Grant Schemes: Advising: [DECC](#) on establishing the Green Deal financing structure & disposal of the Green Deal finance company; [DFE](#) on negotiation of brand licences, state aid and grant funding (incl security & clawback) for Institutes of Technology (12 consortia successful so far); [BEIS](#) on the design and State aid approval for British Business Bank, to increase the supply of credit to UK SMEs. EU approval was secured for the mandated arm of the BBB to be funded by up to £6bn on a non-commercial basis; [Creative Scotland](#) developing funding and grant agreements for Scottish screen/creative industries & [Scottish Investment Bank](#) on grant, debt & equity funding for early stage and community interest companies and similar community enterprises, including co-investment arrangements

Some of our clients: Aberdeen Asset Management PLC, BEIS, Cabinet Office, Investec, John Lewis Partnership, John Menzies, KKR, Low Carbon Contracts Company, MOJ, MTR Corporation, Network Rail, Nokia, Royal Mail, RPC Group, Sainsbury's, Stagecoach Group, The Weir Group plc, Total, Virgin,

[Click to go back to top](#)

Key facts



125+ lawyers in the UK

Key people



Richard Barham, Partner

Profile: Particular experience in mergers and acquisitions (both public and private), JVs, privatisations and corporate governance. He has recently advised UK Government on Carillion and is currently advising BEIS, MOJ and MOD.



Candice Chapman, Partner

Profile: Specialises in public and private M&A (especially multi-jurisdictional and portfolio acquisitions), JVs and capital raising. She advises on transactions across a range of sectors.



Donald Smith, Partner

Profile: Broad corporate, M&A and corporate finance experience in both the public and private sector. During 2020, Donald spent six months on a part-time secondment as interim General Counsel and as a lead legal adviser on the establishment of the Scottish National Investment Bank.



Nicola Rae, Senior Associate

Profile: Experience across a range of corporate and commercial matters, particularly in M&A, private equity and joint ventures. She was part of the team advising the UK Government on Carillion.

For help and support in Corporate law please email:
HMGRelationshipTeam@dentons.com

Dispute Resolution

Service overview

When a dispute arises you need proactive, cost-effective and strategic advice; a commercial view based on a detailed analysis of the likely outcomes and risks; and highly responsive advisers. Using early evaluation techniques, we will help you to press claims when appropriate and to avoid a dispute if that is the better course. We will also advise on measures to reduce the risk of disputes and, where possible, mitigate loss. If proceedings are inevitable, we will help you opt for the best means of resolution. Our experience includes arbitration, mediation, expert determination and other forms of alternative dispute resolution, such as bespoke dispute boards. We can also help you to put cases back on track when all is not going to plan. We are assertive in our methods, but we understand that each case is unique and requires its own approach. Dentons may work with Kennedys, BDB and Walker Morris, depending on the subject matter of a dispute. Please refer to the separate page about [litigation](#). Our specialisms, include:

Abuse
Catastrophic injury
Costs
CRU appeals
[Data](#)
[Employers'](#) liability
Failure to educate
General liability
Highway claims

Motor liability
MOJ portal
Occupational disease
Policy advice
Product liability
Psychiatric injury
Public liability
Small claims
Sports

[Commercial contracts](#)
[Construction and infrastructure](#)
[Employment](#)
[Energy and natural resources](#)
[Financial markets disputes](#)
[Health, safety & environmental](#)
[Information technology](#)
[Outsourcing](#)
[Projects/PPP/PFI](#)

[Intellectual property](#)
[Pensions](#)
[Planning](#)
Professional negligence
[Real estate](#)
Regulatory investigations
Restructuring, insolvency and bankruptcy
[Tax](#)
[Trade](#)

Spotlight on our team's experience

Government departments: Advising on:

- Threatened union strike action and whether the union's political agenda meant that they failed to demonstrate that the proposed action was in furtherance of a trade dispute and thus qualified for statutory protection.
- Successfully defending a threatened judicial review challenge to the procurement process in relation to a contract for the provision of electronic human resources services.
- Various inquiries, including IICSA and military.
- Putting together ADR schemes in potential class action claims.

Multinational energy company: Acted for the seller (respondent) in an ICC arbitration in London regarding a price review under a long-term LNG sale and purchase agreement for deliveries into Western Europe. The dispute raised novel economic and pricing arguments regarding the potential value obtained from reloading LNG for re-export.

LCCC: Advising on several contract disputes & related dispute resolution processes in relation to Contracts for Difference.

Cabinet Office: Advising on confidential project including potential procurement law challenges, criminal prosecution and commercial contract disputes.

MOD: Representing it to settle 65 cases since January 2016 at settlement meetings (solicitor to solicitor or counsel to counsel).

MOJ: Advising on new protocols initiatives.

TfL: Advising on disputes on its payment obligations relating to a community infrastructure levy.

High-profile misfeasance: Successfully defending misfeasance in public office claim brought against the UK's financial services regulator by a private individual.

State owned enterprise: Advised in a substantial ICC arbitration in relation to a suite of contracts for the construction and operation of a state of the art refinery, including issues significant force majeure claims. The dispute required the coordination of teams across various jurisdictions.

Some of our clients: Aviva, BBC, Cabinet Office, EDF Energy, Educational Institute of Scotland, Esso Petroleum, Foreign and Commonwealth Office, Home Office, LCCC, MoJ, National Express, National Crime Agency, RSA Insurance Group, Sainsbury's, Shell, TfL, Total, UK Borders Agency, Virgin, WL Gore & Associates (UK) Limited.

[Click to go back to top](#)

Key facts



375+ lawyers in the UK

Legal Technology Team of the year for KLAiM

Key people



Liz Tout, Partner

Profile: Extensive experience in dispute resolution and arbitration. Familiar with handling technical disputes in a number of sectors and has particular expertise in commercial contracts, public law and regulation.



Dan Bodle, Partner

Profile: Highly experienced in all forms of dispute resolution, including in regulatory tribunals and arbitration in a range of sectors and for government clients on major projects.



Matthew Vinall, Counsel

Profile: Substantial experience handling highly technical and complex commercial disputes, especially in the energy and infrastructure sectors, and working closely with a wide range of clients and forensic experts.

For help and support in Dispute Resolution please email:
HMGRelationshipTeam@dentons.com

Employment Law

Service overview

Our Employment lawyers are experts in all areas of employment law, with particular experience in undertaking large-scale outsourcing projects, restructures and reorganisations, and defending complex court and tribunal litigation. We regularly advise government departments and agencies, other public sector organisations as well as banks, multinationals and large corporates on a broad range of both routine and high-risk or sensitive employment and HR issues.

We advise on board-specific matters such as governance, executive and non-executive director appointments and executive severance arrangements. We have extensive expertise in advising on TUPE and employee transfer issues in the course of outsourcing and insourcing projects as well as on the change of service providers and on acquisitions and disposals. The team is experienced in dealing with industrial relations issues and the particular sensitivities these give rise to. Our advice includes handling trade union negotiations, collective bargaining and industrial action. Our recent experiences have included pilots, baggage handlers and postal workers' industrial action and action short of a strike. We also regularly represent employers in trade union backed [litigation](#).

Apart from our stand-alone employment work, we often provide wider Dentons teams with significant input to major transactions and [procurements](#) for government clients.

Spotlight on our team's experience

Department for Education: providing TUPE and wider employment advice to the Department on plans to extend the academic mentoring scheme and National Tutoring Programme

Confidential government client: sourcing international employment advice for confidential government client (though it didn't proceed).

Cabinet Office: Advising on a significant project as part of HMG's response to the COVID-19 crisis.

Royal Mail: We act for Royal Mail on employment matters, having recently advised on complex employment and TUPE issues arising from a major outsourcing project.

Network Rail: We advise 3 Regions across the UK on employment law matters including discrimination, tribunals and disciplinary matters. As a public body, compliance with Treasury requirements is essential for Network Rail.

Home Office: Advising on the employment aspects of the Emergency Services Mobile Communications Programme, a major multi-towered and sourced ICT procurement for critical national infrastructure.

Transport Scotland: Advising on Transport Scotland's retendering of the trunk roads maintenance contract including obtaining and providing information for tenderers and subsequent negotiations.

NHS England: see [Health and Healthcare](#)

University and College Union: Acting in the UCU's Supreme Court appeal on collective consultation requirements and fixed-term academic staff.

Confidential client: Advising on a major IT multi-sourcing re-procurement programme and the associated TUPE aspects of such negotiations.

MOD: Advising on the application of TUPE provisions contained in existing commercial contracts and the subsequent renegotiations and drafting of TUPE and employment provisions in new agreements.

DFID: we advised the Department on the application of TUPE to the proposed re-tendering of both the International Growth Centre and the Centre for Disaster Protection.

Official Receiver as Liquidator and PwC Special Managers: Advising the Official Receiver on a whole range of complex employment issues arising from the high profile collapse of Carillion plc. This included the impact of liquidation on employment contracts and supported the requirement to continue providing services despite the liquidation by challenging the conventional orthodoxy of immediate termination. We also advised on TUPE and the transfer of many services to new providers in the context of liquidations and provisional liquidations taking account of the different insolvency rules in England and Scotland. We helped the special managers communicate to employee representatives and employees themselves to ensure the workforce understood the implications of this unique situation. We have worked very closely with the Special managers throughout the liquidation process including providing on-site support for several weeks in the immediate aftermath.

[Click to go back to top](#)

Key facts



40+ lawyers in the UK

Key people



Mark Hamilton, Partner

Profile: With over 20 years experience, Mark regularly advises on TUPE transfers, restructuring programmes, executive contracts and exits as well and generally assisting clients with compliance while achieving required objectives. He has been heavily involved in the Carillion liquidations.



Michelle Lamb, Partner

Profile: Michelle advises public and private employers on all aspects of contentious and non-contentious employment law, but specializes in TUPE, change programs, employment aspects of corporate transactions and discrimination complaints. Michelle regularly procures advice from other jurisdictions to support Dentons' multinational client base.



Virginia Allen, Partner

Profile: Virginia is an Employment partner and the Head of Dentons' People, Reward and Mobility practice in the UK and Middle East. Virginia's focus is on advising on contentious, non-contentious and transactional matters involving their workforce. Her clients range from multinational organizations with a workforce of hundreds of thousands to domestic UK businesses with a handful of employees.

Some of our clients: Aegon, Bank of China, British Steel, DfID, Educational Institute of Scotland, Interpublic, John Lewis, MOD, Network Rail, Scottish Police Authority, Societe Generale, Spotify, Virgin

For help and support in Employment law please email:
EMCRelationshipTeam@dentons.com

Environmental law

[Click to go back to top](#)

Service overview

Our Environment team is recognised as a practice that balances transactional support with a strong regulatory reputation. Not only does the team advise on the implications of environmental law and liabilities in the commercial context, but it has a long track record of formulating and drafting the regulations and guidance that underpin the practical implementation of law. HMG has benefited from this full service practice for the past 15 years as the team has acted on disposals, remediation projects and enforcement action and drafted laws, rules and guidance. Both the key leaders of our team, Stephen Shergold and Helen Bowdren, have been involved in these mandates having practised in our team throughout this period.

HMG clients have included the Environment Agency, the Ministry of Defence, the Department of Enterprise, Trade and Industry (Northern Ireland), the Department of Environment, Food and Rural Affairs, the Local Government Association, and several local authorities. Our team:

- drafted the Administrative Rules for the CRC Energy Efficiency Scheme;
- dealt with contamination legacy on the sale of DARA;
- drafted the Renewables Obligation Order for Northern Ireland;
- drafted the Enforcement Manual for the Contaminated Land Regime;
- trained all local authority enforcement officers across England and Wales on the implementation of the Contaminated Land Regime; and
- advised several regulators of enforcement decisions.

Spotlight on our team's experience

Amazon: Advising on all aspects of Environmental, Health and Safety and Sustainability law for the business of Amazon across all continental European countries.

Arkema: Advising a French chemicals company on risks presented to its business if the UK implements a separate REACH regime post Brexit.

Network Rail: Advising on the application of the EPC regime to Network Rail's business including the implications of the new Minimum Energy Efficiency Standards (MEES) Regulations and the Assessment of Energy Performance (AEP) regime for non-domestic properties.

KKR: Advising KKR-owned Calsonic Kansei, a Japanese car parts maker owned by US private equity firm KKR, on its €5.8 billion acquisition of Fiat Chrysler Automobiles' component maker Magneti Marelli.

Ministry of Defence: Advising on environmental aspects of Maritime Support Delivery Framework and the Future Maritime Support Programme.

The Defence Aviation Repair Agency (DARA) was an executive agency of the UK Ministry of Defence, responsible for the maintenance and repair of Royal Air Force, Army and Royal Navy aircraft. Dentons advised on the sale of DARA including two large heavily contaminated sites. We continue to provide support to MOD in connection with radioactive and chemical contamination clean-up and liability issues including waste management, threatened contractual claims and strategy for site exit and liaison with numerous interested parties.

Environment Agency of England and Wales: Advising in connection with the CRC Energy Efficiency Scheme.

Department of Environment Farming and Rural Affairs (Defra): Training all local authorities in England and Wales on the implementation of the Contaminated Land Regime and drafting a practical guide for use by all local authority enforcement officers.

Department of Energy and Climate Change (DECC): Advising on the environmental law aspects of the Government's pioneering Carbon Capture and Storage project.

Key facts



40+ lawyers in the UK

Key people



Stephen Shergold, Partner

Profile: Drafts regulatory frameworks and guidance for governments and regulators. Advises on pollution liability regimes, process authorisations and environmental permitting, waste law, renewable energy law, international climate change mechanisms, resource efficiency mechanisms, nuisance and negligence, habitat protection, health and safety law and product liability.



Helen Bowdren, Partner

Profile: Drafts regulatory frameworks and guidance for governments and regulators, and advises clients on all aspects of environmental and safety risk, in various sectors including waste, chemicals, oil and gas (onshore and offshore), mining, infrastructure and transport. Represents clients in contentious matters, including Environment Agency and HSE investigations and prosecutions, judicial reviews, and statutory appeals.



Pamela Coulthard, Senior Associate

Profile: advises clients on all aspects of environmental and health and safety law including environmental permitting, waste, pollution liability, COMAH, asbestos, habitat protection and food labelling. Former secondeed to the Scottish Environment Protection Agency with extensive experience in preparation of waste and permitting prosecution cases.

Some of our clients: Eurotunnel, National Grid, Network Rail, Ofgem, Royal Mail, Sainsbury's, Total, Virgin

For help and support in Environmental law please email:
HMGRelationshipTeam@dentons.com

EU law

Service overview

While Brexit brought about the single most significant change in modern British legal history, EU law remains relevant to many aspects of the UK legal system and a detailed understanding of the impact of EU law across our areas of sectoral expertise is essential. We have invested significant time on drafting changes to domestic law and in seconding our people to HMG (BEIS, DIT, UKGI) to understand EU civil changes in law. We have also advised several HMG teams on related matters. Our experience includes:

- Rules allowing for cross-border investment and the free movement of capital
- Public interest regulation, such as consumer protection, economic regulation of utilities and provision of public transport services by private companies
- [Financial services](#) regulation
- Rules on [state aid](#) and governing public [procurement](#)
- European structural funds (including claw-back/irregularity issues)
- [Environmental](#) regulation
- Powers etc of the European Commission to advise against the UK on EU Exit
- [Energy and climate change](#)
- [Intellectual property](#)
- [Data privacy and protection](#)
- [Information technology](#)
- [Tax](#)
- Technical standards and [safety](#) and other matters to do with free movement of goods
- [Employment](#), immigration and things associated with the free movement of people
- Operation of the single market, in particular [competition](#).

We understand both the EU law principles that underpin business and how the EU works, having represented clients (including UK Government departments and other Member States) at meetings with key institutions. Our team includes former Commission officials and two members of the Law Society's EU advisory committee. We have substantial Brexit experience, and our dedicated Brexit unit is advising clients with cross-border business on the implications of Brexit.

Spotlight on our team's experience

BEIS: Advising on agreements for the UK to remain participants in over 30 European Research Infrastructure Consortia (ERICs) and similar inter-governmental bodies; including identifying the powers of the Commission on EU exit and the UK's liabilities applying GLD's risk based analysis.

UK Government body: Advising with managing authority responsibilities in relation to the audit of EU-funded EDRF projects. The audit outcome resulted in irregularities which had a potential cost to the UK of c. £100 million. We advised the Government body on challenging the findings, represented the UK in a formal hearing, and were able to massively reduce the clawback sought.

Several Member States (including HMG in England and Wales, Scotland and Northern Ireland): Advising on implementation of EU single market energy directives.

DCMS: Advising on subsidy control, competition and regulatory issues arising in relation to the Outside In gigabit capable broadband infrastructure scheme. Ofgem: Advising on the application of state aid rules to funding used to offset the cost of electricity in Northern Ireland, and levies to support public service obligations.

DfT: Advising on structuring proposed arrangements as part of a large DBFO contract, to reduce the risk of state aid issues.

Various food and drink clients: advising on the impact of the UK's exit from the EU in relation to a range of issues, such as labelling, contracts and impact of tariffs.

MHCLG: advising on the compliance of ERDF funding to support LCIF2, a low carbon innovation fund, with public procurement, state aid and ERDF rules.

Ellexon: State aid advice in relation to a proposed electricity industry code modification to seek to manage the suspension of the Capacity Market when state aid approval was quashed.

Some of our clients: BEIS, Cabinet Office, C&C Group, DCMS, Mitsui, MTR Corporation, National Grid, Network Rail, Republic of Cyprus, Royal Mail Group, Total, Virgin Group

[Click to go back to top](#)

Key facts



60+ lawyers in the UK

Key people



Chris Graf, Partner

Profile: Advises clients on the full range of UK and EU competition matters, with specialist expertise in subsidy control/state aid. Christopher also advises on EU regulatory regimes, notably in the travel and aviation sector.



Michael Dean, Partner

Profile: 30+ years' experience of advising on European law issues. In addition to his mainstream competition practice, he has advised public and private bodies on European funding, state aid, European standards, procurement, food regulation, transport regulation and free movement issues.



Claudia Thomas, Counsel

Profile: Extensive experience advising on EU law as a government lawyer in the Cabinet Office's EU law team, including negotiating various aspects of EU exit with the European Commission, coordinating cross-Whitehall positions on EU law questions, and advising ministers on legal risks and strategies.



Melanie Martin, Senior Associate

Profile: As well as advising on competition law, she has experience in relation to state aid, EU funding and EU regulation in a range of sectors. She has recently advised HMG in relation to various matters involving the EU Exit, state aid, structural funds and competition law, including BEIS in relation to European Research Infrastructure Consortia.

For help and support in EU law please email:
HMGRelationshipTeam@dentons.com

Information law including data protection

Service overview

Dentons' leading information, data protection and cyber security practice is one of the largest in the world. We advise UK Government, public sector bodies and authorities, as well as some of the world's best recognised manufacturers, retailers, transport and mobility companies, [energy](#) companies and [technology](#) suppliers. Our team also includes members with security clearance and experience of acting on sensitive matters.

Our UK team is led by recognised leaders in their field. We are well known thought leaders and "plugged in" to the privacy and cyber security community including lawmakers, lobbyists, controllers, processors and industry groups.

We provide a full service on practice leveraging technology-enabled delivery platforms that includes:

- Information, data protection and cyber security law compliance including General Data Protection Regulation (GDPR), Law Enforcement Directive and NIS Directive
- Global data privacy framework design and implementation
- Data sharing compliance assessments and remediation
- Regulatory investigation support and including engagement with data protection regulators
- Cyber risk preparedness assessments, remediation and training
- Cyber and data incident response
- E-privacy advice including compliance work relating to device tracking, adtech and location data
- Strategic CRM and e-marketing advice – on both local and international basis
- Product and business process compliance including data protection impact assessments
- Freedom of information EIR requests and governance
- Global data transfer solutions (model contracts, privacy shield applications, binding corporate rules (BCR) applications)
- [Privacy litigation](#) and e-discovery
- Data subject rights supporting, including tech-enabled document review platform

Spotlight on our practice

Avis Budget Group: We were appointed in 2016 as global privacy counsel for Avis, Budget and Zipcar. We have advised on all aspects of data protection across multiple jurisdictions on issues ranging from e-Privacy compliance to connected car technology. We recently supported on a submission to the European Data Protection Board on connected car issues.

Major UK retailer: Assisting with the development of their data protection Brexit preparation plan.

HMG: Advising on the data protection aspects of the proposed government workforce exchange programme as part of the response to covid-19.

UK Police Forces: Acting as primary external counsel supporting on legal issues arising from cyber incident affecting leading provider of forensics services to UK forces.

First Data: Advising on data protection compliance following successfully obtaining approval for its BCRs for data processors from European Data Protection regulators. We have acted on multiple other BCR applications – including managing applications through the Brexit process.

Delta Airlines: We are Delta's preferred external data privacy counsel. We deal directly with Legal and the privacy leads in Atlanta (Delta home hub).

Some of our clients: Delta Airlines, EDF Energy, John Lewis, Network Rail, News International, Sainsbury's, SITA, Virgin Atlantic, Virgin Media, Wizz Air

Key facts



70+ lawyers in the UK

Key people



Nick Graham, Partner

Profile: Specialises in data privacy, cyber security, information governance and freedom of information. Has 20+ years' experience advising across all sectors including public authorities, financial services, transport, retail, telecoms, energy, manufacturing, technology and digital media. Recently advised on big data, cloud computing, cyber-attacks, consumer tracking, biometrics, data sovereignty, conflicts of data laws and compliance with GDPR.



Antonis Patrikios, Partner

Profile: Data privacy and cybersecurity law specialist with 12+ years of full-time experience advising a wide range of EU, US and Asian clients across various sectors, including technology, adtech, healthtech, fintech, media, telecoms, and fast-moving consumer goods. Enjoys providing strategic advice and helping clients engineer workable solutions to legal problems, optimize risk and unlock the value of their data. He has a long track record of helping clients steer through crises, such as data and cybersecurity breaches and regulatory investigations.



Simon Elliott, Partner

Profile: Focuses on advising multinational corporates and public bodies on a wide range of data protection and data management issues. He advises clients on GDPR compliance, ad-tech compliance, global data transfer solutions, regulatory investigations, privacy compliance in innovative technologies and data incident responses. He also assists clients with wider data exploitation and licensing issues.

Ross Nicol, Partner



Profile: 20 years of experience focusing on intellectual property strategy and transactions, IT outsourcings and software arrangements as well as broader complex commercial contracts work, advising upon manufacturing, supply, distribution and outsourcing matters.

For help and support in information law please email:
HMGRelationshipTeam@dentons.com

Information Technology law

Service overview

Our team is amongst the handful of elite technology transaction firms with a standalone practice which has handled over 75 significant pure technology projects over the last two years alone with an aggregate value of almost £30 billion. Since 2000, we have worked with HMG including MOD, Home Office, HM Treasury, Highways Agency, Defra and the FCO on significant IT projects. Through our experience in advising a wide range of participants in the technology ecosystem, from emerging growth software and IT companies to multinational technology suppliers, we deliver creative solutions that stand out, help you achieve strategic objectives and minimise risk.

- Technology [procurements](#)
- The structuring, negotiation, development, drafting and implementation of licensing arrangements
- Collaborations, [joint ventures and M&A](#)
- Privacy policies and terms of use
- E-commerce/internet for online sales
- [Outsourcing](#)
- Data centres
- Email marketing campaigns and outsourcing
- Website development and hosting
- Cloud computing

Spotlight on our practice

Home Office (see [outsourcing](#))

FCO, DFID and British Council: Since the summer of 2016, we have been supporting the FCO, as well as the DFID and the British Council, on the procurement of their global fixed and mobile voice and data telecoms network and services contract, covering – among other things – UK offices, as well as their ever-expanding overseas embassies, consulates and other offices in over 170 countries around the world.

Transport for London (see [Telecommunications](#))

Department for Environment, Food and Rural Affairs: Advising on the £1.6 billion UniTy Programme that consisted of five parallel competitive procurements of IT services for over 21,000 end users. This involved the disaggregation of IT services for various government departments in challenging timeframes including the re-negotiation of incumbent agreements and drafting and negotiating contracts for the new suppliers.

Scottish Widows Investment Partnership: Advising on all IT aspects of its acquisition from Lloyds Banking Group.

Rail operator: Advising on the tender process for the procurement of train control systems to meet the current and evolving European standards, as well as provide guidance on the contracts which will govern the life-cycle of the control system, including arrangements for maintenance and development of the relevant technical standardisation.

Major Multinational: Advising on a high value business critical re-procurement project related to the outsourcing of a major enterprise-wide IT system.

HMT's Core ICT 2015 programme: A complex, mission-critical programme to put in place a new operating model for the provision of IT services. It was the first major implementation by HMG of the tower / disaggregated tower model.

Virgin Atlantic: Contracts for a suite of "AIR4" passenger service systems. This was a strategic procurement of best in class systems, perhaps the most important IT project for Virgin in recent years.

Home Retail Group: Contracts for application maintenance and application development services from Wipro. These were core to the sales and logistics functions for stores. Our representation of HRG on its most significant technology investments supports our credentials as the UK's leading digital retail legal adviser (alongside our work for Sainsbury's, John Lewis and ASOS).

The Restaurant Group: Advising on the implementation of its core IT solutions (hardware, software and support) at its headquarters and across its estate of approximately 500 UK outlets, including UK airport concessions.

Jaguar Land Rover Limited: Advising on its high value global outsourcing arrangements for a number of IT service areas (including end user services, data centres, security and projects) and coordinated among several IT providers worldwide.

Upfield: Advising on its Business Process Outsourcing deal with CapGemini that will modernise and streamline its back office finance functions and take advantage of Robot Process Automation advances (RPA) in over 40 countries.

Some of our clients: Aberdeen Asset Management, ASOS, , British Polythene Industries, Defra, FreeAgent PLC, Home Office, John Lewis, London Luton Airport, Ministry of Defence, Private and Commercial Finance Group PLC, Sainsbury's, SITA, The Edinburgh Group, John Mannion PLC, The Restaurant Group PLC, Waitrose

[Click to go back to top](#)

Key facts



55+ lawyers in the UK

Key people



Catherine Bingham, Partner

Profile: Catherine has over 20 years experience advising on major PPP/PFI, outsourcing and technology projects and co-leads our UK government practice . She is also an IPR and IT specialist with over 25 years' experience advising on IPR, IT, data, information and security issues for public and private sector clients.



Andy Lucas, Partner

Profile: Specialises in all aspects of non-contentious technology law and large-scale public sector outsourcings. Currently advises a number of UK Government departments on large-scale outsourcings, particularly in the defence and security space using the Cabinet Office's lean procurement methodology. Also advises private customers and suppliers of IT services on cutting-edge technology implementations.



Ross Nicol, Partner

Profile: 20 years' experience in advising technology clients on information technology issues. Advises on a range of IT matters including IT outsourcing, SaaS licencing, software licencing and e-commerce.



Sarah Lima, Partner

Profile: Experienced technology and outsourcing lawyer, with over 12 years' experience advising clients on significant public procurement projects with a focus on critical national importance. She is an IT specialist advising a range of private and public sector clients on the implementation of innovative and resilient technology solutions.

For help and support in Information Technology law please email: HMGRelationshipTeam@dentons.com

Intellectual Property law

Service overview

The UK IP team has acted on some of the most high-profile IP disputes and IP non-contentious deals in recent years and has run some of the most important and complex patent litigation in the UK. Part of one of the largest IP teams in the world, with 600 lawyers, we work on a wide range of IP services in the UK, Europe, CIS, US, Canada, China, Singapore and Australia. The UK IP team covers all areas of IP, including all types of IP disputes, advisory work and transactional work (with a particular focus on cross-border IP licensing and complex IP acquisitions or securitisations). We also have patent trademark designs prosecution teams which provide clients with an in-depth understanding of IP issues, particularly in view of the focus on technology in the industrial strategy. The team works alongside our IP colleagues in Europe and worldwide.

- Advertising
- [Commercial](#) agreements
- [Communications](#)
- Copyright
- [Data protection](#)
- Defamation and reputation management
- Designs
- Intellectual property [litigation](#)
- IP and the internet
- IP contracts, assignment and licensing
- Patent litigation
- Patent prosecution
- Post-grant proceedings
- Strategic IP planning
- Trademarks
- Unfair [competition](#)

Spotlight on our practice

We have advised HMG on IP for 20+ years and have particular experience in helping clients reach agreements with industry that ensure that Government does not pay twice and has the necessary rights, while at the same time encouraging innovation and recognising legitimate private sector interests. A recent example is our work for DECC on its **Carbon Capture Storage Project**. We ensured appropriate knowledge transfer was achieved and that industry was able to obtain licences to any inventions on FRAND (fair and reasonable non-discriminatory) terms. We devised innovative approaches which we helped DECC negotiate and agree with industry.

IP disputes – Positec: Acting on a complex, cross-border patent litigation case. This case is in relation to an action between Positec and Husqvarna.

Cabinet Office: Advising upon intellectual property licensing arrangements.

DfE: Advising upon the intellectual property aspects of the establishment of the Institutes of Technology programme..

Skykick: Acting for a Seattle-based technology company in a contentious High Court trademark dispute relating to allegations of infringement to the Sky brand.

Virgin: Regularly advising on a wide range of IP matters (disputes, licensing, advisory), often on an international basis.

Edinburgh Woollen Mill: Advising on its acquisition and commercialisation of its Jane Norman, Peacocks, Internacionale, Rosebys and Austin Reid brands.

Lottoland: Advising on an ongoing High Court trade mark infringement action involving complex issues surrounding comparative advertising.

Starkey Labs: Managing patent portfolio of the largest hearing air manufacturers in the world.

Virtual IP Assets ("888" gaming company): Managing trade mark portfolio and enforcement of rights in their brand 888 (and others) and dealing with number of active oppositions against infringers.

Hasbro, Inc.: Acting on international IP licensing matters.

Some of our clients: ASOS, Daily Mail Group, Delta Airlines, EDF Energy, Edinburgh Woollen Mill, Fox, Herz, Hunter Boots, Jamie Oliver Restaurants, John Lewis and Waitrose, Ministry of Defence, National Theatre of Scotland, Network Rail, Nokia, Pringle of Scotland, Royal Mail Group, Sainsbury's, Sanofi, Scripps Networks, The Edrington Group (whose brands include The Macallan, Brugal, The Famous Grouse and Highland Park), The Restaurant Group (whose brands include Frankie & Benny's and Garfunkel's), Total, VeriFone, Virgin

Key facts



55+ Patent and Trademark attorneys and IP lawyers in UK

Key people



Catherine Bingham, Partner

Profile: An intellectual property specialist with 20+ years' experience advising on and negotiating a range of IP agreements. Particular focus on advising HMG.



Campbell Forsyth, Partner

Profile: Specialises in IP litigation with an emphasis on contentious patent work.



Anna Copeman, Partner

Profile: Specialises in all aspects of intellectual property work with an emphasis on contentious, licensing and trademark prosecution.



Justin Hill, Partner

Profile: Aspecialist patent attorney with 20+ years' experience advising and managing patent portfolios.

For help and support in Intellectual Property law please email: HMGRelationshipTeam@dentons.com

Litigation

Service overview

We work proactively with our clients to advise on measures to reduce the risk of disputes and, where possible, mitigate loss. If, nevertheless, a dispute still arises, we work closely with our clients to identify the potential outcome of any litigation (should it become unavoidable) and, if desirable, press claims or avoid disputes if that is the better course. If court is the appropriate forum for the dispute, our Commercial Litigation lawyers not only focus on court matters but are also solicitor advocates and CEDR accredited mediators, which enables us to provide a rounded perspective whatever the nature of the dispute. Dentons' integrated Commercial Litigation team provides a flexible resourcing model across three hubs (London, Watford and Milton Keynes) to ensure that we structure relevant scale, expertise and price points to provide a bespoke service suited to the nature of the dispute. Dentons may work with Kennedys, BDB or Walker Morris, depending on the nature of any litigation. Our team has substantial experience both for and against the public sector challenging or defending decisions. We also routinely advise on court action relating to commercial contracts, professional liability, fraud and corruption, and judicial reviews. We also have extensive experience in freezing injunctions and search and seizure orders.

Abuse
Catastrophic injury
Costs
CRU appeals
Employers' liability
Failure to educate
General liability
Highway claims
Motor liability

MOJ portal
Occupational disease
Policy advice
Product liability
Psychiatric injury
Public liability
Small claims [Commercial contracts](#)
[Construction](#)

[Employment](#)
[Energy and natural resources](#)
[Financial markets disputes](#)
[Health, Safety and environmental law](#)
[Information technology](#)
[Infrastructure projects](#)
[Intellectual property](#)
[Pensions](#)

[Planning](#)
Professional negligence
[Projects and PPP](#)
[Real estate](#)
Regulatory investigations
[Restructuring, insolvency and bankruptcy](#)
[Tax](#)

Spotlight on our team's experience

Acting in the defence of employers' liability, public liability and industrial disease claims, ranging from low-value fast-track cases to catastrophic injuries **worth in excess of £1 million**.

Public body: Successfully defending disputes with its contractors on numerous road improvement projects. The disputes involved complex technical construction issues as well as issues arising out of the financing or timetable of the projects.

Central government department: Advising on recovery of overcharges (tens of millions) by a key publicly listed supplier under a substantial long-term contract following an audit by external auditors. The dispute involves how eight separate categories of overcharges breach the provisions of the services agreement.

Government department: Advising on a dispute relating to a major communications upgrade in the emergency services.

Postcomm: Defending its decision to impose a substantial financial penalty on Royal Mail for mail integrity failures. The decision was upheld at the High Court and Court of Appeal.

Takeover Panel: Acting in its petition under s955 Companies Act in relation to Rangers Football Club – the first time it has used such a power.

Major UK retail bank: Successful defence of a high profile claim concerning LIBOR manipulation and derivatives mis-selling. Representing our client in one of the most significant trials heard in 2016, lasting over ten weeks in the new specialist Financial List in civil court. The claim involved allegations of: LIBOR manipulation; swaps mis-selling; breach of contract; mistreatment of customers; and conspiracy to misappropriate funds within our client's business.

Some of our clients: Avis, Aviva, BBC, EDF Energy, Esso Petroleum, FCA, FSCS, Homebase, LCCC, Monitor, National Crime Agency, National House Building Council, Network Rail Infrastructure Ltd, Postcomm, RSA Insurance Group, The Takeover Panel, WL Gore & Associates (UK) Limited

[Click to go back to top](#)

Key facts



375+ lawyers in UK

Key people



Dan Bodle, Partner

Profile: Substantial experience of a wide range of commercial disputes across varied sectors, including litigation proceedings at all levels up to the Supreme Court.



Craig Neilson, Partner

Profile: Qualified in both England and Scotland and focuses on disputes in the financial services sector, including those involving allegations of fraud or cybercrime. In addition to High Court litigation and arbitration he has extensive experience of disputes before statutory Ombudsmen.



Tim Edward, Partner

Profile: Tim is a solicitor-advocate based in Scotland with extensive experience in handling commercial disputes in the Courts and at mediation. He has particular experience in areas of insurance law, professional negligence, product liability and statutory appeals/judicial review for the public sector.

For help and support in Litigation please email:
HMGRelationshipTeam@dentons.com

Non-Complex Finance

Service overview

With one of the largest banking practices in the UK, Dentons is privileged to be seen as trusted legal adviser to many of the world's banks and financial institutions, and to have places on the lending panels of many of the world's largest financial institutions. Our global Finance practice has a presence in all the major financial centres of the world, and our Finance sector is the largest sector in the world's largest law firm. Our practice spans all service lines – from general corporate lending and project finance through to specialist areas such as derivatives and securitisation. We advise lenders, borrowers and public bodies. Our offices in the emerging markets has enabled us to have much experience working with DFIs and government agencies in export credit, often alongside commercial financing, to secure investment in particular sectors or technologies. We are one of the largest and strongest banking and finance practices of any panel firm.

- Acquisition and leveraged finance
- Aviation finance
- Asset finance
- Debt capital markets
- Derivatives
- Government and related guarantees
- Export credit financing
- Financial services regulation and investigations
- Islamic finance
- Project finance, [PPP/PFI](#)
- [Real estate finance](#)
- Reserve based lending
- Restructuring/workouts
- Structured finance/securitisation
- Shipping finance
- Syndicated/global lending
- Trade and commodity finance

Spotlight on our team's experience

Republic of Ghana: Advising on a high-profile issue of sovereign bonds and related tender offers. The Republic issued US\$750 million 9.250 per cent Amortising Notes due 2022 which were listed on the Irish Stock Exchange. This was combined with two separate cash tender offers for its outstanding 2017 Notes. This deal recently won "Best Sovereign Bond in Africa for 2016" at the EMEA Finance Annual Achievement Awards.

Stenn International: Advising alongside our top-ranked trade finance team, we advised Stenn on its US\$200 million trade finance securitisation. Stenn is a UK-based, non-bank trade finance provider to suppliers across the globe. We used our unparalleled global office network to provide advice in many of the supplier jurisdictions.

Dentex Healthcare Group: Advising Investec Bank plc and two Apera funds as mandated lead arrangers, original lenders, the agent and security agent on its £68 million acquisition facility to Dentex Healthcare Group, a Mauritian private equity backed buy and build business acquiring and operating dental practices across the United Kingdom.

UK Export Finance (UKEF): Acting for UKEF and Standard Chartered Bank on the €380m UKEF-backed financing of a project in Angola to construct three hospitals. This was UKEF's first support into Angola, creating significant opportunities for UK healthcare and construction suppliers.

Financial Services Compensation Scheme: Advising on the £18 billion rescue of Bradford & Bingley depositors and on the multi-billion-pound rescues of depositors in collapsed Icelandic banks Kaupthing Singer & Friedlander, Heritable and Landsbanki. Working under intense time pressure with teams representing HM Treasury, the Bank of England and the Financial Services Authority to develop both innovative commercial solutions and emergency legislation to protect depositors.

Be-Spoke Capital: Advising Be-Spoke Capital on its debut CLO, Alhambra SME Funding 2019-1, a €280 million securitisation of a portfolio of senior unsecured Spanish SME loans. The cross-border nature of the transaction and the novelty of the asset class, together with the involvement of the European Investment Bank make the transaction particularly noteworthy.

Some of our clients: African Development Bank, African Export-Import Bank (Afrexim), BNP Paribas, Crédit Agricole CIB, Development Bank of South Africa, FCA, HSBC, Lloyds, MUFG Bank, Natixis, Société Générale, Standard Chartered, UK Export Finance (UKEF)

Key facts



175+ lawyers in UK

Key people



Edward Hickman, Partner

Profile: Leading structured finance and capital markets lawyer, who has advised Ofgem on the first OFTO capital markets financing, DECC on structuring the Green Deal to be securitisable, financing the M25 expansion, and on selling, buying and financing large mortgage loan portfolios.



Catherine Astruc, Partner

Profile: Banking partner with very broad finance experience in acquisition and leveraged finance, general corporate lending, workouts and restructuring acting for a mix of financial institutions, sponsors and other corporate borrowers.



Mark Cheney, Partner

Profile: Mark specialises in the acquisition, development and financing of energy and infrastructure assets, with a particular focus on thermal and renewable power generation assets, and in structured commodity trading arrangements.



Lee McLernon, Counsel

Profile: Lee specialises in asset and export finance with broad experience across various asset classes and a particular focus on export credit financing. He is recognised for acting on behalf of export credit and development agencies and financial institutions on export financings into developing markets.

For help and support in Non-Complex Finance please email: HMGRelationshipTeam@dentons.com

Outsourcing law

Service overview

Dentons' Outsourcing practice is a leader in its field, and our lawyers have been at the forefront of sourcing and [technology](#) transactions for decades. Our team specialises in large-scale, [procurement](#), strategic sourcing and outsourcing projects and [contracts](#) and has advised on many of the first-of-their-kind sourcing deals across a range of industry sectors. We are particularly known for our work advising HMG on many complex outsourcings over the last 15 years. Our team is closely integrated with regulatory specialists in our key industry areas, providing us with a key differentiator from our niche competitors.

Our London partners have more than 150 years' experience between them. Many of them have worked previously as in-house lawyers for service providers, so have an unparalleled understanding of the commercial and legal issues facing customers and service providers alike.

Spotlight on our team's experience

Cabinet Office: Advising on the Outsourcing Playbook, the Construction Playbook and the Consultancy Playbook

Home Office: Advising on a £3.1 billion high-profile outsourcing programme led by the Home Office, involving IT and telecoms services. The programme delivers a cheaper, cost-effective and smarter communications network that will enable more effective use of police, fire and ambulance resources, significantly improving on the current infrastructure. The programme involved EE and Motorola and forms part of the UK's critical national infrastructure.

EDF Energy: Advising on an innovative and very high-value project to outsource management cloud services from TCS to form an efficient dynamic management layer between EDF Energy's operations and multiple cloud service providers.

Maritime and Coastguard Agency & Department for Transport: Advising on its outsourcing for the multi-lotted £3.1 billion UK Search and Rescue Helicopter service. This outsourcing was a hugely complex deal run under the competitive dialogue procedure using lean sourcing principles which completed in record time for a procurement of this size.

Edinburgh Airport and London Luton Airport: Advising on the agreements for their respective appointment of their air traffic control service provider.

MOD: Advising on c.£10bn FMSP outsourcing - an 11-lot mixed competitive and single source procurement programme.

MOD: Advising on a £3.2 billion Maritime Support Delivery Framework Contracts with Babcock and BAE for maintaining and repairing the Royal Navy's ships and submarine fleet and providing services to Clyde, Devonport and Portsmouth naval bases.

Defra: Advising on its UniTy programme, a highly complex and high-value ICT outsourcing programme to replace the current ICT system.

Sainsbury's Bank: Advising on the outsourcing of its IT platform and related business process services and providing ongoing support for the development and rollout of its new bank transformation project.

Nynas AB UK: Advising on the outsourcing of its UK bitumen supply transport arrangements with Imperial Tankers (subsequently acquired by Suttons).

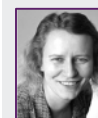
Some of our clients: ASOS, Avis, EDF Energy, Homebase, Home Office, John Lewis, Ministry of Defence, Royal Mail Group, Sainsbury's (Argos), Virgin Atlantic

Key facts



105+ lawyers in UK

Key people



Catherine Bingham, Partner

Profile: Over 20 years experience in advising on major PPP/PFI, outsourcing and technology projects. Has led the team advising on a substantial number of high-profile partnering and technology PPP deals.



Andy Lucas, Partner

Profile: Partner and Head of the firm's TMT practice. Specialises in all aspects of large-scale public sector outsourcings and non-contentious technology law. Currently advises a number of UK Government departments on large-scale outsourcings, particularly in the defence and security space using the Cabinet Office's lean procurement methodology. Also advises private customers and suppliers of IT services on cutting-edge technology implementations.



Ross Nicol, Partner

Profile: 20 years' experience in advising technology clients on information technology issues. Advises on a range of IT matters including IT outsourcing, SaaS licencing, software licencing and e-commerce.



Sarah Lima, Partner

Profile: Experienced technology and outsourcing lawyer, with over 12 years' experience advising clients on significant public procurement projects with a focus on critical national importance.

For help and support in Outsourcing law please email:
HMGRelationshipTeam@dentons.com

Partnership law

Service overview

Our [Corporate](#) team regularly advises on the full range of partnership law. That advice covers the following in relation to all types of partnerships (including general partnerships, limited liability partnerships, limited partnership, Scottish partnerships, and overseas partnerships, including those incorporated in Luxembourg and the Channel Islands) and related [contracts](#):

- Formation
- Partnership agreements/deeds
- Fund raising
- Partnership management
- Corporate governance
- Appointing/removing
- Regulatory
- Investments by partnerships (including co-investments)
- Risk management
- Litigation / disputes
- Insolvency
- Restructuring
- Sale of partnership interests

A great deal of Partnership Law practice is focussed on investment funds structured as partnerships, in particular limited partners, under English and Scottish law, but also applied to funds domiciled globally, where the strong and deep-rooted experience we have of the private equity fund market in the UK allows us to serve our clients across the globe. The work includes establishing funds and carried interest vehicles as partnerships, advice on fund restructuring and disputes, advising on fund finance and security arrangements associated with interests in partnerships, specialist regulatory and tax advice on these fund structures, acting on the acquisition and disposal of partnership interests (secondaries transactions), and generally advising the managers and investors in funds structured as partnerships throughout their life cycle. We also advise on long-term partnering and alliancing agreements in the [PPP/PEI](#) and [outsourcing](#) markets. We have particular expertise of professional services partnerships from our own governance and partnership structure. Dentons is the largest law firm in the world, by lawyer headcount; our business has grown since 2010 through a large number of "combinations"/acquisitions in which numerous legacy firms have come together under a Swiss Verein structure, with a complex series of underlying partnership and other structures.

Spotlight on our team's experience

Global fund manager: Advising one of the largest fund of fund managers in the world, on 20+ investments into a variety of private equity, real estate, infrastructure and debt funds (all of which were structured as limited partnerships in jurisdictions including England, Jersey, Guernsey, Luxembourg and US) including funds managed by Infracapital, Exponent, ECI Partners, Capvis and Graphite Capital.

Accountancy: Advising on exit arrangements from a partnership, including on rights and obligations under the partnership agreement, the effect of variations to it, negotiating exit terms, negotiating and enforcing obligations on repayments of capital.

European fund of funds: Advising in relation to the launch and operation of a EUR 250 million European private equity fund of funds, structured as a Scottish limited partnership and raising capital from European HNW and institutional investors.

TwentyFour Asset Management: Advising on the sale of 60 per cent of the company to Vontobel. This involved complex documentation including an acquisition agreement and a substantial revision of the existing partnership deed. It also involved putting in place a series of options for the acquisition of the remainder of the equity interests over an eight-year period, both call options for the buyer and options exercisable on the departure of any individual partner.

Target Global: Advising on this UK and Berlin headquartered fund manager on its innovative evergreen private equity fund, structured using a Cayman limited partnership, raising \$100m at first close, from a range of US and European investors (including tax and regulatory advice).

Key facts



20+ lawyers in UK

Key people



Richard Barham, Partner

Profile: Particular expertise in forming, restructuring and transferring all forms of partnership (including LLPs and overseas partnerships). Advice to Dentons on all its domestic and global partnership and Swiss Verein arrangements for 20 years.



Joseph Altendorff, Partner

Profile: Experience in partnership M&A, restructuring and drafting partnership deeds.



Guy Norfolk, Partner

Profile: Experience in investment funds, corporate finance and asset management. Regularly advises FCA-authorized business in the UK on their activities across the world.

Some of our clients: British Business Bank, LetterOne Energy, Omnes Capital Partners Group

For help and support in Corporate Partnership law please email: HMGRelationshipTeam@dentons.com

Pensions law

Service overview

Our UK Pensions team is part of the wider, global Pensions, Benefits and Executive Compensation group. The group deals with complex and high-profile pensions issues for central and local government, pension scheme trustees, employers, [financial institutions](#), insolvency practitioners and [outsourcing](#) providers.

Our Pensions team is trusted by many Government departments, household brands and multinationals to advise on their pensions plans.

We advise on outsourcing issues, pension scheme funding issues, scheme amendments, [disputes](#), contracts (for scheme advisers and administrators), governance and [data protection](#) issues. We have handled pensions disputes from Ombudsman through to the Court of Appeal and Supreme Court.

We believe we have unmatched experience in dealing with the complex pension issues that can arise out of the [procurement](#) and retendering of Government [contracts](#) and in producing solutions to deal with them within the context of the legal frameworks under which Central Government operates and the key stakeholders involved.

We have extensive experience of New Fair Deal and an effective understanding of the options available to Government entities under the current public sector pensions legislation.

Spotlight on our team's experience

GLD: Appointed as one of 3 GLAS panel firms to advise on all pensions matters.

MOD MSDF: A retender of a number of historical outsourcing agreements into a single agreement. This contract included New Fair Deal issues and the transfer of several thousand former MOD staff back into the public sector pension schemes from their GAD certified provider scheme and involved extensive commercial negotiation and liaison with GAD and MyCSP around transfer and shortfall liability issues.

Appointment to the Legal Services Panel, forming part of a wider **National Local Government Pension Scheme Framework**.

Major petrol and oil operation: Advising on the pensions aspects of a sale of an oil refinery, a highly complex transaction involving five pension schemes with funding, risk and liability issues.

Home Office: Advising on outsourcing issues and implementation of New Fair Deal.

DfT and East Coast: Advising on PPF risk-based levy issues and whether exempt from levy because of Crown Guarantee or alternatively whether failure scores are unlawful.

Government client: Advising on a re-outsourcing of an existing ICT contract.

Railways Pension Scheme: Advising on a complex restructuring of its £21 billion unitised pooled fund structure including establishment of several new CIVs and the merger of existing pooled funds. We advised on pensions law and trustee duties, governance arrangements, liaising with HMRC for approval, and providing AIFMD and implementation advice.

Some of our clients: Allied Irish Bank, Bank of China, Delta Airlines, ICAEW, JCB Finance, KKR, Ministry of Defence, MTR Corporation, National Express, SITA, Ultra Electronics, Virgin Atlantic Airways

Key facts



15+ lawyers in UK

Key people



Eleanor Hart, Partner

Profile: Joined Dentons in 2019 heading headed up the UK pensions team since then, having spent over 20 years' at Slaughter and May. She has specialised in UK pension law since 2007. She has extensive experience advising clients on a wide range of pension issues affecting both trustees and employers and has been involved in numerous complex pension restructuring projects.



Elmer Doonan, Consultant

Profile: Specialised in UK pension law since 1990. Has wide experience in advising Government, trustees and employers on complex defined benefit pension issues including pensions aspects of outsourcings, scheme and employer restructuring and insolvency related issues.



Verity Cruse, Senior Associate

Profile: Recently joined Dentons and assists pension scheme sponsors and trustees of both private occupational pension schemes and large public and industry-wide schemes on the full range of issues relating to those schemes. She has a strong interest in public sector pension schemes.

For help and support in Pensions law please email: HMGRelationshipTeam@dentons.com

Planning law

Service overview

Dentons works with BDB Pitmans on planning law and infrastructure consents. Individually we are leading planning practices, experienced in all aspects of planning law in the residential, regeneration, retail, hotel, energy and infrastructure sectors and recognised for our skills in town centre, mixed-use development, community infrastructure levy, compulsory purchase, viability and funding structures. We work for the public and private sectors, brokering legal and commercial solutions that work for all parties.

- Environmental and biodiversity net gain
- Obtaining infrastructure consents: DCO, TWAQ, planning permissions and other environmental (including EU issues) and highways orders
- Strategies for obtaining consents
- Garden villages and sustainable urban extensions proposals
- Land acquisition, including by compulsory purchase
- Public inquiry work
- Judicial review
- Community Infrastructure Levy and development viability/affordable housing

The team can advise on the statutory authorisation of major projects, with strengths in the promotion of **Development Consent Orders** (DCOs) under the **Planning Act 2008** and **Transport and Works Act 1992** Orders.

The BDB Pitmans team is listed in the Planning Magazine's most recent survey as the second largest team in the country.

Spotlight on our team's experience

SSE: advising on the DCO application for a new power station on Humberside

Network Rail: Advising on Transport and Works Act Order strategies for Bermondsey underground cables, Ordsall Chord, level crossing rationalisation, DCO representations, drafting Orders, advising on the TWA procedural rules and screening requirements, and negotiating S106 and other infrastructure agreements.

Airports Commission: Advising on the need for additional UK airport capacity and recommendations on how this can be met in the short, medium and long term, assessing EU environmental issues, pros/cons of the potential consent processes, deliverability of a noise authority and a range of other issues.

Airports: BDB's DCO experience of working for airports has included working for major clients involved in or affected by airport projects. They are currently acting on Manston Airport reopening primarily as a cargo airport, are advising London Luton Airport on their expansion, and have provided advice to London Gatwick on timings and required activities for them to promote a DCO. Also advising TfL on London Heathrow expansion.

Highways England: advising on planning aspects of several highways schemes.

Transport for London, GLA: Advising on S106 and other infrastructure agreements for major schemes within London, in particular those under Mayoral jurisdiction.

Lower Thames Crossing: Advising on all aspects of the consenting for the Lower Thames Crossing, a new road tunnel between the M25 and M2 east of London and the largest road project in the UK since the M25. Our large team of lawyers is perfectly suited to such a significant project in terms of its capacity and capability.

North Essex Authorities: Working to create garden communities (3,000 up to 26,000 homes) across the North Essex region, advising on planning policy, property and local development vehicle issues.

The Esso Petroleum Company, Ltd: Advising on the longest DCO to date, a 97km replacement fuel pipeline from Esso's Fawley refinery in Southampton to its West London Terminal near Heathrow.

Third parties: BDB has extensive experience advising third parties affected by DCOs including windfarms, power stations, a pipeline, a 'supersewer' and a tidal barrage. Our clients in this area include Transport for London, the then DECC, a London borough and a major landowner.

Nuclear power: advising East Suffolk Council on the Sizewell C nuclear power station DCO application including DCO and s106 drafting.

Some of our clients: Highways England, Network Rail, Sainsbury's, Taylor Wimpey, Transport for London

Key facts



60+ lawyers in UK

Key people



Roy Pinnock, Partner

Profile: Advises on planning for complex housing/mixed-use developments, including environmental assessment, highways and judicial review. Solicitor advocate appearing at examinations and hearings; specialist in CIL, EIA/SEA, viability and local plans.



Angus Walker, Partner, BDB

Profile: Experience of promoting and opposing major infrastructure projects in transport, water and energy, specialising in the consenting regime for nationally significant infrastructure created by the Planning Act 2008.



Tom Henderson, Partner, BDB

Profile: Specialist in the authorisation of major infrastructure projects, experience of promoting projects under various regimes (Hybrid/Private Bills, TWAOs and TCPA 1990 applications).

For help and support in Planning law please email:
HMGRelationshipTeam@dentons.com

Projects/PFI/PPP

Service overview

Our Projects/PFI/PPP practice is one of the largest and most experienced of any international law firm, combining deep and current legal expertise with sophisticated marketplace knowledge. We regularly act for governments and other public sector bodies, project companies, funders, investors, multilateral agencies and contractors in all infrastructure sectors worldwide including: airports, bridges, defence, [education](#), [energy](#) (including energy efficiency), [health](#), housing, [information technology](#), ports, prisons, public buildings, rail, roads, tunnels, wastewater, waste and water.

We support public sector clients in designing [procurement](#) schemes, for use on single or multiple projects, in procuring projects, advising on equity and investment in projects, managing [contracts](#) once awarded and in [dispute resolution](#) and [litigation](#) when things go wrong. We also have significant expertise in secondary markets and acting in sales and purchases of operational projects.

We have worked at the forefront of the development and deployment of all of the principal types of contract model for private sector participation, – concessions, DBFO, BOO, BOT/BOOT, franchises, management [contracts](#) – and frequently advise new delivery models such as NPD and MIM. Our UK team has worked on over 200 closed PPP/PFI contracts, many for the public sector and many in the UK, and our Government Academy includes generic training on the UK's model for PF2/PPP, project development and finance.

Spotlight on our team's experience

Cabinet Office: advising on the Outsourcing Playbook, the Construction Playbook and the Consultancy Playbook.

Acorn CCUS: Acting as developer's counsel on the Acorn Carbon capture & Storage and Blue Hydrogen project

SEAH Steel: Advising on development of offshore wind components factory

TfL: Advising on the procurement of TfL's emergency services 4G LTE mobile communications programme.

MTR Corporation: Advising on all aspects of its successful bid to Transport for London for the £1.4 billion concession to operate Crossrail.

RHSC & DCN NPD: Advising the Health Board on all aspects of this £430m project for a new children's hospital and associated facilities.

University College Hospital, London: Advising on all operational matters including contractual issues, settlement agreements, replacement of FM guarantor, lender approvals and potential refinancing.

Envac: Advising on the development of an automated waste collection system for 10,000 homes at Barking Riverside, London.

Carillion: Advising HMG on contingency planning before and the preservation, management and service transfer of Carillion's substantial PPP/PFI portfolio after its insolvency

MOD: Advising on 7 separate £bn major projects, including c. £10bn project to re-procure engineering and FM services for the UK's surface warship and submarine fleets and associated dockyards and naval bases.

Acute Hospitals PFI: Projects include Kings College Hospital, St George's Hospital, University College London, St George's Hospital, Queen Elizabeth Hospital Birmingham, University Hospital of North Durham, Edinburgh Royal Infirmary, Stobhill and Victoria Hospitals Glasgow, Victoria Hospital Kirkcaldy and Hairmyres Hospital.

Highways PFI: Projects include M25, Mersey Gateway Bridge, A249, M1/A1, M40, AWPR, M8/M73/M74, A69, and various highways maintenance projects.

Custodial PFI: Projects include Thameside, Fazakerley, Moreton, Pucklechurch, Peterborough, Ashford and Kilmarnock

Education PFI: Advising on over 50 closed education PPP projects with a value in excess of £5bn, and projects procured through BSF and hub initiative.

Cabinet Office: due diligence on numerous PPP projects as part of a wider investigation re two strategic suppliers

DECC: advised on the c. £8b CCS Commercialisation Competition.

Key facts



145+ lawyers in UK

Key people



Stewart Maciver, Partner

Profile: Specialises in primary and secondary markets infrastructure transactions, including PPP/PFI. Has significant expertise in advising on asset management of operational projects, variations, value enhancement and restructurings.



Euan Wilson, Partner

Profile: Expertise in project finance transactions particularly through various PFI projects. Advised on project finance transactions in a range of sectors. Expertise in the secondary market for project assets, regularly advising on sale and purchase transactions.



Andrew Orr, Partner

Profile: Expertise in project finance and major projects. Has over 25 years' experience of infrastructure transactions, including PFI/PPP and has advised public and private sector clients on many of the UK's significant and pathfinder projects.



Christopher McGee-Osborne, Partner

Profile: Has advised HMG on several billion-pound procurements including leading our work for DECC on carbon capture projects. Has also developed major infrastructure projects for several other governments. Advising Cabinet Office, Coal Authority, MPOD, BEIS and LCCC

Some of our clients: 3i, Amey, Dalmore, IML, ISS, Morgan Sindall, Semperian, approximately 30 governments and numerous public sector bodies, various banks

For help and support in Projects/PFI/PPP please email:
HMGRelationshipTeam@dentons.com

Public Procurement law

Service overview

Procurement law compliance is critical for teams awarding contracts and driving projects forward. The consequences of getting it wrong can be serious, in terms of costs, delays and public perception. Sound advice is therefore essential. We are trusted to work on some of the largest and most high-profile projects delivered by HMG: for the Home Office, DECC (BEIS), MOD, HM Treasury and the FCDO. Our clear, succinct and practical advice takes account of the circumstances, risks and consequences of successful challenge. We give quantitative and qualitative advice about what to do, rather than just reciting the risks.

We work with Government in various ways, giving discrete, ad-hoc advice on specific issues, working with in-house lawyers as a single integrated team (as we do with Ofgem on its OFTO programme), or as part of a wider team. We recognise that GLD lawyers will often lead in this area and can "drop in" to support a procurement at any stage of the process. We draft and advise on all project documents, from PINs, contract notices, selection questionnaires and invitations to tender/negotiate/dialogue and debrief documents. We know the issues that commonly occur, such as: eligibility, scope change, conflicts of interest, evaluation questions, and can therefore defend claims. We also advise on direct awards, giving clients the confidence to proceed without a competition.

We advise on procurements regulated by the Public Contracts Regulations, the Utilities Contracts Regulations, the Defence and Security Public Contracts Regulations, Concession Contracts Regulations and on unregulated procurements. We also advise on procurement litigation. Our work for bidders means we bring a broad perspective to our work for HMG.

Spotlight on our team's experience

Transport for London (TfL): Advised on a competitive dialogue type procedure to select a concession partner to invest in and deliver a telecommunications commercialisation strategy in London.

Cabinet Office: Appointed on GLAS panel as overspill lawyers in respect of public procurement. Advised on the Sourcing Playbook, Consultancy Playbook and PPN02/2020

Home Office: Advising the Home Office on the multi-lot Emergency Services Network programme, valued at £1.2 billion. This involved the re-provision and upgrade of the existing emergency services telecommunications system.

MOD: Advising on single source and competitive end to end procurement of 11-Lot programme for submarine & warship engineering and facilities management of naval bases.

FCDO: Advising on time-critical procurements of goods and services necessitated by the Covid-19 pandemic.

DfE: Advising on time-critical delivery of National Tutoring programme for academic years 2020/21 and 2021/22.

HM Treasury: Advising on the time-critical procurement of a multi-tower ICT refresh project.

Ofgem: Advising on procurement and public law issues on offshore transmission licences. Projects are bundled into "tender rounds" and require careful project management.

Virgin/Stagecoach: Advising on the high-profile, £multi-billion termination of the East Coast passenger rail franchise.

DfE: Advising on the process to appoint/licence Institutes of Technology as part of this flagship programme.

MHCLG: Advising on procurement, state aid and EU funding issues for the establishment of a low carbon innovation fund.

DECC (BEIS): Advising on the multi-billion-pound **Carbon Capture and Storage Competition**. Developed a unique and highly innovative unregulated procurement process which involved (1) multi-stage bidding/evaluation, (2) detailed risk reduction by means of long competitive dialogue and partially-funded front-end engineering and design work before final investment decisions and (3) a portfolio evaluation mechanism. **DCLG:** Conducting procurement compliance audits on over 100 contracts supported by ERDF funding across the North East, West Midlands and East Midlands.

Nuclear decommissioning procurements: Advising Babcock Dounreay Partnership on its successful bid for the NDA's Dounreay tier 1 nuclear decommissioning contract & Fluor-Toshiba on bid for £17bn Sellafeld Tier 1 contract.

DCMS: Procurement advice on three routes to market procurement strategy (including UK-wide DPS) to deliver gigabit-capable broadband in final 20% of UK.

FCDO: Advising on a non-regulated procurement for a flagship investment in a Fund that will be floated on a Stock Exchange. **Network Rail:** Advising on a range of complex and high value infrastructure procurements including establishment of multiple framework arrangements for CP6.

[Procurement law challenges / disputes](#) for or against Cabinet Office, FCO, DfT, DHSC, DFID, Defra, NDA and Network Rail.

Key facts



55+ lawyers in UK

Key people



Christopher McGee-Osborne, Partner

Profile: Has advised HMG on several billion-pound procurements including leading our work for DECC and MOD. Has devised procurement schemes for other governments. Has advised bidders on approximately 30 HMG procurements, e.g. twenty rail franchises and two NDA nuclear decommissioning competitions, including potential judicial reviews. Advising Cabinet Office, Coal Authority BEIS and LCCC.



David McGowan, Counsel

Profile: Advises on the design and conduct of major procurements and works in the interfaces between procurement law, competition law, subsidy control and regulated industries. Has experience of advising on high-value infrastructure, regeneration, utilities procurement, defence procurement process auditing and providing end-to-end process support. Advising Cabinet Office, MOD, DEFRA, FCDO and Network Rail.



Jennifer Robinson, Counsel

Profile: 15+ years' advising public sector bodies on structuring and managing complex public procurements and working in regulated sectors. Also advises on subsidy control. She has supported central government departments including DCMS, FCDO, MOJ, DWP, MOD and the Home Office.

Some of our clients: Areva, Babcock International, CH2M, DCLG, DfE, DFID, DHL, DHSC, FCO, Greater London Authority, John Laing, Keir, LCCC, Network Rail, Ofgem, Sainsbury's, Sellafeld, Stagecoach Group, TfL, Virgin Trains, West Coast Trains

For help and support in Public Procurement law please email: HMGRelationshipTeam@dentons.com

Real Estate and Real Estate Finance

Service overview

Dentons' Real Estate team has deep wide understanding of the property market. We proactively advance ideas and find solutions, often using our expertise in infrastructure, [energy](#), transport, retail, leisure and other sectors to provide extra input. Our leading practice represents a broad spectrum of clients whose primary business is real estate or relies on a significant real estate base. It has expertise across: all areas of commercial property; investment; development and regeneration; real estate finance; funds; hotels and leisure; energy, nuclear and renewables; water; retail; transport and [PPP/infrastructure](#); corporate occupiers; high-end residential; property [dispute resolution](#); [construction](#) and [planning](#).

Clients include owners, occupiers, developers, investors, borrowers, lenders, retailers, hoteliers, contractors and the private and public sectors (including joint ventures between public and private sectors). We are known for our strength in complex developments and have vast experience of acting for sovereign wealth funds, multinationals, family offices and high-net-worth individuals. We can handle every type of real estate transaction, management of real estate portfolios and the transfer of real estate assets within HMG (by statutory transfer scheme or otherwise). This can be supplemented by Walker Morris, BDB and Kennedys. In particular, Walker Morris, based in the heart of the Northern Powerhouse, has a number of public sector real estate specialists. We also bring an extensive Scottish real estate capability.

Spotlight on our team's experience

DWP: Appointed to look after DWP's entire portfolio from 2018, as it exited from a 20 year PFI contract. Involving ongoing portfolio management, major Capex projects, HUB acquisitions and related advice.

DWP: Advising on Healthcare Transformation Project

Fraser Centre Point: £50 million site acquisition for East London development (GDV likely to be c. £200 million). Successfully challenged registration of asset at a community value (it is let to London Metropolitan University pending redevelopment).

Cabinet Office: Walker Morris advising on disposal of the ex-Civil Service training college at Sunningdale.

The Housing Finance Corporation Limited and Affordable

Housing Finance PLC: Advising on the acceptance by these lenders into charge portfolios of properties held by housing entities that have entered into loan facilities.

DHSC: Walker Morris advising on the £100 million disposal of land including overage, clawback and abnormal cost provisions and on the £60 million – 100 million disposal of an ex-hospital site.

North Essex: Advising Colchester BC, Braintree DC and Tendring DC, supported by Essex CC, working jointly to create several garden communities: from 3,000 to 26,000 homes across North Essex.

MOD: advising on real estate aspects of c £10bn FMSP 11-lot procurement.

GLA: Beam Park is a major (£1bn+) housing and regeneration project on former industrial land originally acquired from Ford Motor Company Limited in Dagenham. Following a procurement procedure under the London Development Panel (LDP) GLAP entered into a conditional development agreement with Countryside Properties (UK) Limited (Countryside) and L&Q New Homes Limited as subcontractor responsible for the affordable housing element in July 2017. The tendered scheme envisaged 2,750 homes with 35% affordable housing. Post-contract changes mean that there will be at least 3,000 dwellings and 50% affordable housing. The scheme includes a new network rail station. Due to its history, the site is impacted by historic contamination issues. GLAP has provided a loan to assist with remediation works as well as grant funding to Havering Council and Network Rail (NR) in support of the new station works.

CIMB Bank Berhad: Advising the bank on the property due diligence of, and security over an £80 million acquisition financing of a hotel development site in London with a developed value of £325 million. The scheme involved eight parcels of land and required detailed due diligence on title, planning and rights of light.

Lightsource BP: Advising on title matters including the preparation of a certificate of title for a Solar Farm and easements across multiple parcels of land for associated cabling.

Middle East Investor: Acting on the cash purchase and subsequent financing of two prime investment assets comprising mixed retail and office space, with an aggregate value of approximately £125 million, including due diligence into historic, complex title matters.

Some of our clients: Barclays, Dept of Work and Pensions, Frasers Group, MK Development Partnership, MOD, Northamptonshire County Council, Sainsbury's/Argos, Sports Direct

[Click to go back to top](#)

Key facts



180+ lawyers in UK

Key people



Roland Gray, Partner

Profile: Specialises in acquisitions, disposals and development work in the retail, office, leisure, industrial and housing sectors. Worked with a range of blue-chip companies and public sector bodies.



Rupert Dowdell, Partner

Profile: Specialist in the office, industrial and retail sectors involving acquisitions, disposals, development and landlord and tenant work. Acts for institutional landlords, real estate funds, banks and commercial lenders, commercial occupiers, developers, overseas investors and high net worth individuals.



Rob Wyatt, Partner

Profile: Handles commercial property transactions specialising in acquisition and management of commercial buildings. Acts for banks on real estate finance transactions.



Chris Woodthorpe, Partner, Walker Morris

Profile: Specialist in public sector real estate for 20+ years dealing with high profile and complex regeneration, development, housing and asset management transactions.

For help and support in Real Estate and Real Estate Finance please email: HMGRelationshipTeam@dentons.com

Restructuring and Insolvency

Service overview

Dentons' Restructuring and Insolvency group is one of the largest, most highly regarded, teams of dedicated specialists in the world. The legal directories consistently recognise many of our partners as market leaders. Restructuring needs are no longer purely domestic. We live in a global marketplace and our clients need advice wherever they may trade or invest. They need lawyers who can advise with confidence on competing jurisdictions around the world. We meet those needs through our core team in all of the major financial centres of the world. We regularly advise our clients not just on the legal framework in different countries but also on how to protect their interests by identifying those jurisdictions and laws that are best suited to address their needs. Our group is supported by a team of lawyers from the fields of finance, corporate, litigation/dispute resolution, real estate, intellectual property, employment and pensions. The international nature of insolvency means we often work with other lawyers in our 179 offices in 79 countries worldwide.

Spotlight on our team's experience

Advising the AIM listed oil **Hurricane Energy plc**: exploration and Exploitation Company, on its proposed restructuring plan with bondholders. This was the first of its kind to seek to implement a debt-for-equity swap, the first to include a plan meeting of shareholders as a separate class, and the first plan in which the Court declined to exercise its new cross-class cram down powers.

British Steel: Advising British Steel's largest customer on collapse of the company and sale of its business to Chinese investors, including business continuity plans during British Steel's insolvency process/detailed contingency planning.

Carillion: Advising **Cabinet Office & MOJ** on contingency planning for Carillion's failure. Including the transfer of contracts to GovCo, procurement, insolvency, employment, pensions & public law.

Advising the **Official Receiver and Special Managers** on the liquidation, including continuity of supply & transfer of contracts to other suppliers or HMG.

Edinburgh Woollen Mill: Advising on complex and high profile restructurings during 2020.

Cabinet Office: Advising on one of the "Project Birch" COVID-19 potential bail-out matters.

Virgin Stagecoach: Advised on termination of East Coast Main Line passenger rail franchise, including possible £multi-bn variations to and renegotiation and/or early termination of the franchise; public law, procurement, judicial review, litigation, financing & solvency issues, tax, pensions and communications strategy (incl. Parliamentary proceedings).

Mriya Agro Holding plc: US\$1.3 billion Ukrainian agricultural restructuring. Advising Cypriot liquidators on debt restructuring of this Ukrainian agro-industrial group. The complex, 3-year transaction involved a group-wide re-organisation of the industrial asset and land bank holding companies of the group & innovative financial restructuring.

Project Muscat: Advising DHSC on contingency options regarding a waste disposal supplier. **ShEx and DBIS**: Advising in lending £4m to the UK coal group to support a managed wind-down of the group's last 2 deep coal mines.

Project Bonaparte: Advising DFID on serious issues in a British Overseas Territory arising from insolvency of a principal contractor on a £multi-m airport project.

Special administration of financial institutions: Acting for the FSCS on its position as major creditor in the special administration of Dunfermline Building Society. Acting for the special administrators of the London Scottish Bank group, advising them on all regulatory issues, disposal strategies and asset recovery.

BDO LLP: Acting for the Joint Trustees in Bankruptcy of individuals connected to Capital Alternatives Limited, who are subject to a judgement in favour of the FCA in restitution for their roles in unauthorised collective investment schemes.

Petroplus: Advising the administrators, PwC, on the administration of two of the UK subsidiaries of Petroplus, which owned and operated a refinery at Coryton and a storage facility in Teesside.

ShEx and DBIS: Advising in lending £4m to the UK coal group to support a managed wind-down of the group's last 2 deep coal mines.

Hatfield Colliery Partnership Ltd: Acting for coal mine operator on series of financial restructurings including bilateral loans with the National Union of Mineworkers, and DBIS; sale and lease back arrangements with key stakeholder; and a £20m reimbursable grant from DBIS by way of closure aid (a form of state aid).

Financial Services Compensation Scheme: Advised on the nationalisation of Bradford & Bingley, including assisting in drafting emergency legislation and transacting a loan of £15.65 billion by FSCS to B&B. and currently advising on ongoing asset disposals.

Lehman insolvency: Advised administrators of Lehman group company on a priority dispute (Waterfall litigation) concerning \$10bn surplus in UK group insolvency. Supreme Court judgement landmark case. Advising on related appeal to be heard in October 2021. In addition helped the client hedge litigation risk in an innovative JV between the client & 2 US hedge funds.

Other HMG clients: MOD, BEIS, HMT & a Police Authority

Key facts



65+ lawyers in UK

Key people



Tessa Blank, Partner

Profile: Experienced in all areas of contentious insolvency work and significant experience in restructuring and non-contentious insolvency work. Has advised HMG and all other stakeholders both domestically and in cross border matters.



Neil Griffiths, Partner

Profile: Specialises in all aspects of insolvency, in particular contentious and litigious work. Much of his work is high profile and confidential and focuses on negotiating successful outcomes in complex and sensitive situations.



Celia Hayward, Partner

Profile: Specialises in banking workouts and restructuring and general corporate lending. Has experience of acting for facility agents, security trustees, senior and mezzanine lenders, steering committees, borrowers, administrators and other key parties in the workout arena.



Jonathan Sears, Senior Associate

Profile: Experience in all areas of contentious insolvency work, including investigations, restructuring and non-contentious insolvency work. Advised financial institutions, Insolvency Practitioners, directors, UK Government and creditors on contentious and non-contentious issues, domestically and in respect of cross border matters.

For help and support in Restructuring and Insolvency please email: HMGRelationshipTeam@dentons.com

Tax law

Service overview

Dentons' Tax team advises on all aspects of UK and international tax. Tax is a key driver as to how transactions are structured and we provide strategic advice to clients at the early stages of any transaction to ensure that the deal is implemented in a tax-optimal manner. Our team has a depth of experience advising across numerous industry sectors – from private equity, capital markets, technology, insurance and finance to energy and real estate. In contrast to our accounting competitors, we offer a one-stop shop – offering not only pragmatic tax consultancy and advisory services but also the legal expertise to ensure that the planning is documented and implemented in a tax-efficient manner.

In our work with many HMG teams, we have often worked with you to anticipate the private sector's concerns and structure procurements and contracts efficiently from their perspective.

Spotlight on our team's experience

Imperial Brands: Advising the private equity purchasers on the acquisition of Imperial Brands' hand-rolled cigars business for £1.1 billion.

Total SA: Advising on all aspects of its back-to-back \$9 billion acquisition from Occidental of the African assets of Anadarko (in turn acquired by Occidental via its 2019 merger with Anadarko Petroleum Corporation).

KPS Capital Partners: Advising on its acquisition of Glasgow-headquartered Howden from Colfax Corporation for an enterprise value of US\$1.8 billion.

Autonomous Research LLP: Advising in connection the disposal of the partnership interests and shares in the members of the Autonomous Research group to AllianceBernstein.

Network Rail: Advising on the tax issues of various property transactions.

Ofgem: Advising on the second transitional tender round for offshore electricity transmission.

Transport for London: Advising on property transactions.

Highways Agency: Advising on the tax aspects of the £6.2 billion M25 Design, Build, Finance and Operate Project.

Atom Bank: Advising on its second public residential mortgage-backed securitisation transaction, valued at £500 million+.

Be-Spoke Capital: Advising on the Alhambra Funding 2019-1 transaction (and the warehouse that preceded it), a first of its kind Spanish SME securitisation consisting of a portfolio of 52 non-investment grade senior unsecured Spanish SME Loans.

Hyundai Asset Management: Advising on the acquisition and financing of a Jersey Company owning property in Glasgow which is let to the NHS on long leases expiring in 2029.

Sports Direct PLC: Advising on the sale and leaseback of its headquarters and principal logistics centre at Shirebrook in Derbyshire to the Malaysian Employees Provident Fund.

Some of our clients: Aberdeen Asset Management, Argos, Dalmore Capital, Keir, Network Rail, Nokia, Petronas, Railway Pension, Sainsbury's, Scottish Equity Partners, Sony, The Edrington Group, The PRS REIT, Total, World Fuel Services

Key facts



15+ lawyers in UK

Key people



Alex Tostevin, Partner

Profile: Alex advises on UK and international tax matters arising in energy, private equity, real estate, infrastructure, financial services, and corporate transactions (including those with cross-border complexities).



Lorna McCaa, Partner

Profile: Advises on the tax drafting, negotiation and structuring aspects of corporate, commercial and real estate transactions. Undertakes a broad range of tax advisory work, and her experience includes structuring employee incentives arrangements, including share and share option plans.

For help and support in tax law please email:
HMGRelationshipTeam@dentons.com

Education law

Service overview

Dentons will work with Walker Morris to advise on education. Walker Morris' team acts for over 40 further education institutions nationally, advising across the spectrum of education issues relating to further and higher education bodies and schools including:

- **Regulation and governance:** Advising on the requirements of the specific legislative framework governing the provision of education and on related matters such as charities law and the relationship with local government.
- **Sites and campuses:** Advising on property and development issues relating to universities, colleges and schools including schemes carried out under PFI/BSF.
- **Funding:** Advising on funding arrangements for education including funding agreements with the EFa for academies, grant funding arrangements for colleges as well as commercial funding.
- **Academy conversions:** Advising on numerous academy conversions including individual schools, MATs and also local education authorities.
- **Disputes:** Advising on the full range of disputes including, for example, defects arising out of campus refurbishments/redevelopments, disputed final accounts under building contracts for major campus extension projects, employment/grievance disputes, general commercial disputes and FOIA requests.
- **IP:** Advising on the registration and enforcement of intellectual property rights and passing off.

Spotlight on our team's experience

Department for Education: Advising on the competition to establish Institutes of Technology. 12 consortia were successful awarded around £170m of grants. We advised on procurement and state aid, negotiation of brand licences and grant funding.

ESFA: procurement & commercial support.

Burnley College: £75 million campus redevelopment with the University of Central Lancashire.

Selby College: Grants for its skills programme including liaising with funders.

University of Huddersfield: Advising on the development of the Oastler Building.

Leeds College of Art: A major campus extension to provide for future film studios.

University of Salford: Formation of a JV company and acquisition of an international patent portfolio.

University of West of Scotland: Merger with Bell College including the statutory order required.

Schools and academies

London borough: Advising on duties to transfer the site of a VC school converting to an academy.

Horizon SEN School Hackney: Advising on BSF documents and the governing body agreement.

Selby Educational Trust: Setting up the Trust and providing IP advice.

Major independent school: Conducting governance reviews .

Secondary schools: Advising on multiple FOIA requests.

Scottish Enterprise: Advising on its collaboration with the University of Strathclyde in relation to the development and funding of the ITREZ (International, Technology and Renewable Energy Zone) in Glasgow City Centre.

Key facts



28+ lawyers in UK

Key people



Jules Harbage, Partner and Head of Education, Walker Morris

Profile: Over 20 years' experience advising education institutions on both contentious and non-contentious matters. Praised by clients for his proactive approach to giving advice, identifying key commercial drivers as well as legal and contractual issues.



David Kilduff, Consultant, Walker Morris

Profile: 30+ years' expertise and a nationally recognised leader in the field of public sector law, including experience in all aspects of funding, powers, procurement, joint ventures and PPP in local government, health, education and defence sectors acting for government, public and private sector.

Some of our clients: Bradford College; Bury College, Cardinal Newman; Educational Institute of Scotland, Hoyland Academy, Longley Park; New Collaborative Learning Trust, Pontefract Academies, Rochdale 6th Form;

For help and support in Education law please email:
HMGRelationshipTeam@dentons.com

Child law

Service overview

Dentons will work with Kennedys to advise on Child law. At Kennedys, our highly specialist team of discrete lawyers have been successful in managing risks for clients who have been exposed to both allegations and claims of abuse and neglect. Often when claims are brought, the litigation process can be extremely difficult and stressful. Our team are adept at working closely with clients to ensure they are calmly and carefully advised, and guided through the process.

We are regularly retained by clients to advise on the potential risk of claims and to assist with strategic management of that risk. This can involve reviewing a bordereaux of care procedures, speaking with department heads and ensuring effective reputational risk management. Kennedys' experienced team will:

- Provide cost effective pragmatic advice.
- Be mindful of reputational risk.
- Promote early engagement with third party solicitors to narrow issues in dispute and consider alternative forms of dispute resolution.
- Adopt a sensitive, proactive and professional handling of claims / litigation throughout.
- Where appropriate, suggest early intervention by way of rehabilitation and recommend an apology is offered for historic failings.

Spotlight on our team's experience

Expert advice

As a result of increasing reports into child sexual abuse in a number of institutions within the UK, the government set up the Independent Inquiry into Child Sexual Abuse (IICSA) in March 2015. The purpose of the inquiry is to consider suggestions that institutions failed to historically protect children from sexual abuse and will also make recommendations to ensure the best possible protection for children in the future. Kennedys has been appointed as the solicitors on behalf of one of the core participants within the first phase of the IICSA.

Experience includes:

Regularly advising local authorities on child law. In particular, the assessment of whether the treatment of a child has been negligent including situations where it is alleged a child has not been removed from birth parents/foster parents when they should have been as well as allegations of incorrectly removing a child from their family environment. It often goes hand in hand with these types of claims that there will be allegations of child sexual exploitation. These claims also require consideration of whether there were failings in protecting a child who was exposed to abuse/neglect/sexual exploitation.

Key facts



14 lawyers in UK

Key people



Helen Snowball, Partner, Kennedys

Profile: Helen's specialism is handling high-value and complex risk litigation involving allegations of historic child sexual abuse and neglect. Her expertise in this area of risk involves a number of high-profile Court of Appeal and High Court cases, and she works closely with clients to provide crisis management in respect of press and media interest.

Helen is an active participant with ALARM, the forum for local authority risk and insurance managers. She regularly writes articles and seminars for their members and has recently contributed to the "Children's Services, Alarm Guide to Managing Risk" and the launch of the document.

Helen is currently providing strategic advice on 500 claims arising from a historic child abuse scandal with reserve of £4 million and settled vicarious liability claim for £900,000 in relation to the acts of an employee who was accused of child abuse over many years.

For help and support in Child law please email:
HMGRelationshipTeam@dentons.com

Energy and Natural Resources

Service overview

Dentons is recognised as having one of the leading energy practices in the world, built on our extensive experience of advising governments (40+), regulators, corporates, commercial [banks](#) and multilateral agencies on energy for more than 80 years. **We wrote the BSC and the UNC** (the GB rules for wholesale trading of electricity and gas, respectively), have been involved in every seminal development of the GB market since privatisation and have particular strength in energy regulation. In our DECC work on CCS, we advised extensively on a bespoke contract for difference. We advised on the UK's first two LNG import terminals, advise regularly on all forms of power generation and have been active in North Sea oil and gas since the 1960s. We have a substantial energy disputes practice. We will work with BDB and Walker Morris to provide a full service across the UK energy sector, advising on:

- Upstream and downstream oil and gas
- Nuclear – the whole fuel cycle
- Renewables – onshore and offshore wind, solar, EFW, biomass
- Conventional generation projects – over 130 IPPs
- Transmission and CATOs
- Distribution and distributed generation
- New energy technologies
- Gas and electricity storage and batteries
- Retail electricity and natural gas supply
- Energy efficiency (heat, power, cooling) including retrofit
- Demand side management
- Pipeline and maritime transportation
- LNG, oil and gas trading
- Energy market reform and regulation
- Privatisation of energy businesses
- M&A, joint ventures
- All types of [finance](#)
- CfDs, the capacity market, corporate PPAs

Spotlight on our team's experience

BEIS: Advising BEIS on its project to establish a future system operator and reform of energy codes. The work includes/will include advice on energy law & regulation, public law, subsidy control/state aid, competition, M&A, tax, establishment/classification and finance.

Acorn CCUS: Acting as developer's counsel on the Acorn Carbon capture & Storage and Blue Hydrogen project.

XLinks: Advising on development of Morocco-UK interconnector and remote generation project.

DECC: Advising DECC 2011-2016 on Carbon Capture and Storage Commercialisation Competition, value up to £8 billion. Involved bespoke/innovative procurement, a front end engineering and design and risk reduction phase and development of high-value, bespoke contracts for difference and project contracts, benchmarked against PF2/SOPC.

Involved 17 of the panel's mandatory legal service categories; particularly intense in sectoral regulation and public law.

Upstream Oil and Gas UK team recently worked on approximately 40 separate matters in the North Sea and over 20 other jurisdictions.

BEIS: [Green Deal Financing Company](#) disposal.

EU Governments: advising several EU governments on implementation of the various packages of energy Directives.

Coal Authority: advising on strategy to exploit mine heat.

Ofgem: advised since Ofgem first established. Most recently on offshore transmission procurement

UK Nuclear Waste Management Ltd (UKNWM): Advising on its successful bid to the NDA to take ownership of Low Level Waste Repository Ltd and development of the UK Low Level Waste Strategy. also advising on successful bids for Sellafield and Dounreay Tier 1 contracts

Offshore wind: Advising on the acquisition of equity interests in each of the Beatrice, Rampion and Galloper, and on the project financing of the Lynn, Inner Dowsing and Lincs offshore wind farms.

Solar: Advising on the acquisition, development and financing (and later refinancing) of more than 100 large-scale UK solar PV projects.

NGG: Advising on all aspects of the Isle of Grain LNG terminal development and for 25 years on all aspects of its network regulation.

BEIS and LCCC: Advising on amendments to the model for CfD

LCCC: advising on several potential disputes under CfDs

ESL: advising on COVID-19 shortfall of Supplier Levy

[Click to go back to top](#)

Key facts



115+ lawyers in UK



Global Energy Law Firm of the Year
Who's Who Legal for the past three years

Key people



Christopher McGee-Osborne,
Partner – co-chair of global Energy

Profile: 29+ years' energy experience, particularly for governments. Specialises in market reform, drafting and negotiating commercial contracts for regulated companies, procurement, project development, regulation and privatisation. Advising Cabinet Office, Coal Authority BEIS and LCCC.



Charles Wood, Partner

Profile: Specialises in downstream gas and electricity restructuring, regulation and privatisation, energy and natural resources projects. Has substantial knowledge of the UK regulatory regime having written the BSC and the UNC, advised on Grain LNG and South Hook LNG and advised HMG on many projects.



David Cruickshank, Partner

Profile: A capital projects and finance specialist in both the infrastructure and energy sectors having advised both developers and funders in the UK and internationally. Particular experience in respect of renewable energy.



Lucille de Silva, Partner

Profile: Acquisitions, commercial contracts and financings, including under ROC, FIT and CFD mechanisms. Writing energy/carbon market laws/regulatory frameworks. Large-scale conventional (gas) power, refinery, petrochemicals, downstream and LNG projects. Advised DECC.



Claudia Thomas, Counsel

Profile: 10 years' experience advising on energy matters in law firms and within Government. Advised on nuclear and renewables policy (including financing, consents, public law considerations). Experience of preparing primary and secondary legislation in the energy sector.

Some of our clients: ABB, BP, Canadian Solar, Coal Authority, Enbridge, Goldman Sachs, Lightsource, National Grid, Ofgem, Ofgem OFTOs, Perenco, Pertamina, Petronas, Premier Oil, Statoil, Total, several governments

For help and support in Energy and Natural Resources please email: HMGRelationshipTeam@dentons.com

Food, Rural and Environmental Affairs

Service overview

Dentons will work with Walker Morris on food, rural and environmental affairs. Dentons has particular experience of food labelling. The Walker Morris **Food & Drink** Team, which was formally established in 2007, is a multi-disciplinary team offering its clients a full range of legal expertise. The team provides clients with advice on a broad range of matters such as corporate M&A, commercial dispute resolution, intellectual property, trade marks and designs, commercial contracts, licensing, regulatory, product recall, advertising, commercial property and planning and employment matters, along with extensive experience advising in connection with investigations and proceedings brought by the HSE, FSA and Trading Standards.

Rural and Agricultural: Walker Morris has the strength and depth to advise on the wide range of issues found in the rural and agricultural environment. Our lawyers offer expertise across tenancies, business arrangements, planning, property, agriculture and European law.

Spotlight on our team's experience

Major UK-based fresh produce supplier: Advising on a wide range of commercial contracting issues, including the implementation of a standardised approach to supplier contracts, which involved the preparation of terms and guidance, the provision of training, support in the development of a risk matrix and overseeing the successful trial and rollout across its international business.

National Manufacturers – advising on a variety of environmental issues and contamination of food products.

Yorkshire Agricultural Society: Advising on a new £11.5m hall to replace the original 1960s building. As well as the main exhibition space, it includes a café, large foyer, seminar/workshop space and offices.

Aviation client: Advising on liability re the use of a prohibited insecticide and the client's potential exposure as owner/operator of the treated aircraft.

European Commission: Advising on contentious issues relating to grants made available in the UK and overseas for food and fisheries related projects and the misuse and recovery of grant funds.

Drinks company: Advising on the compatibility of the actions of the Portman Group with licensing laws and EU free movement of goods and technical regulations.

Confidential client: Advising on EU restrictions on product labelling for a prescribed / regulated food description, and whether product infringed these rules.

Confidential investor: Advising on EU regulation of health claims, including on whether a well-known food product marketed as a weight loss product infringed new EU statutory restrictions on health claims.

Developers and investors - Advising on a number on agricultural based anaerobic digestion projects using agricultural feedstock, generating renewable heat and power and producing digestate for spreading to agricultural land.

Some of our clients: Symington's, Valeo Foods, Karro, Kraft Heinz, Icelandic Seachill, Calbee, Lucozade-Ribena, Suntory, Bacardi & Company Ltd, Baxters Food Group, Diageo, Muller Wiseman Dairies, The Scottish Salmon Company plc

Key facts



20+ lawyers in UK



Food Federation Professional Affiliates



British Soft Drinks Association

Key people



Richard Naish, Partner, Head of Food Group, Walker Morris

Profile: Leads the Walker Morris Food & Drink Group and has acted for clients in the sector for many years. Experience includes buying and selling companies and advising a wide variety of stakeholders.



David Kilduff, Partner, Walker Morris

Profile: 30+ years' expertise and a nationally recognised leader in the field of public sector law, including experience in all aspects of funding, powers, procurement, joint ventures and PPP in local government, health, education and defence sectors acting for government, public and private sector.



Carolyn Burns, Counsel

Profile: Supported Ofwat in relation to the expansion of competition in the business retail market in 2015-2017, drafting licence conditions and market codes as well as working with other stakeholders, including Defra, in relation to new legislation for retail exit. Continues to advise on various strategic projects in the water sector, including code for adoption agreements and direct procurement for customers.



Claudia Thomas, Counsel

Profile: In-depth experience advising on trade, customs and environmental law considerations arising out of permitting and transport of agri-food and sanitary and phyto-sanitary products as government lawyer. This included close cooperation with Defra lawyers.

For help and support in Food, Rural and Environmental Affairs please email: HMGRelationshipTeam@dentons.com

Franchising law

Service overview

Dentons' clients enjoy access to our extensive domestic and international network of franchising experts, across the UK, Europe, North America, Africa, Asia and the Middle East, which allows our teams to offer seamless services. In the last 12 months we have advised clients on franchise deals in more than 30 countries, including in Kenya, Sudan, South Africa, Dubai, Kuwait, Bahrain, the Ukraine, Azerbaijan, Russia, China, Canada, the United States, Pakistan, and countries throughout Europe. For many businesses around the world, franchising is the most efficient, profitable path to growth.

You'll benefit from our strategic advice on all issues, including:

- Franchise formation and structuring
- Franchise structuring
- Financial models
- Master franchising
- Use of franchising in the healthcare sector
- Social franchising
- Franchise relations
- Litigation and alternative dispute resolution
- Product marketing and sales
- Customer data management
- Antitrust and competition law
- Tax
- Licensing
- Joint development

Spotlight on our team's experience

Government Department: Advising on the launch of a new family of brands to be used in relation to a nationwide STEM Programme involving multiple Educational establishments in the UK.

Leading British independent public school: Advising on the international franchising of their brand. It is a major project involving over 15 countries across the Far East and Africa.

Avis Budget Group: Advising on various strategic franchise opportunities including in Germany and Italy. We are lead franchise counsel to Avis outside the Americas following a recent panel appointment. Avis chose Dentons to provide international franchising work as we can draw on our global team of franchising experts to provide legal services to the global Avis team. We are global franchise counsel outside the US to this client. Our work covers franchise agreements, franchise disputes, franchise compliance and M&A in 20 countries.

Berkshire Hathaway Home Services: Advising on its international expansion strategy by way of franchising, including the creation of franchise documentation and related international work covering over 20 countries.

Wellington College Dubai: Assisting with the negotiation of a franchise agreement for two new Wellington College schools in Dubai.

NHS Trust: Advising on international knowhow and licensing issues related to cooperation with foreign healthcare providers in the Middle East and China.

Stagecoach Group plc: Advising on a mixed franchising / sub-contracting arrangement in respect of its Megabus long distance coach brand.

Some of our clients: Avis, Godiva, Hilton, Regis, Stagecoach plc, Wagamama, Waitrose, Whittard

Key facts



10+ lawyers in UK

Key people



Anna Copeman, Partner

Profile: Head of Trade Marks at Dentons UK, and co-head of the Franchising group at Dentons UK. She has a broad trade marks practice encompassing brand protection and enforcement, alongside franchising and brand licensing, in a wide range of different industries and sectors.



Ross Nicol, Partner

Profile: a member of the Franchise group and a partner in the Technology Media and Telecoms practice, Ross has over 18 years of experience advising clients on franchising, brand licensing and non-contentious intellectual property and information technology matters.



Tatiana Kruse, Of Counsel

Profile: Experienced in advising on complex arrangements for the exploitation of IP in joint ventures and on the IP aspects of acquisitions and disposals. Has a wealth of experience advising on all the main types of general commercial contracts, such as sale of goods, services supply, distribution and agency agreements, and manufacturing licences and agreements.

For help and support in Franchising law please email:
HMGRelationshipTeam@dentons.com

Health and Healthcare

Service overview

Dentons' global Healthcare team advises healthcare providers delivering healthcare services and products to increasingly demanding consumers around the world. Our clients are innovating and generating revenue streams outside their home base and draw on Dentons' global capabilities to support their activities. They include governments; hospitals and health systems; aged care and senior living facilities; health insurers; health product manufacturers and service providers; academic medical centres, clinical research organisations; retail, mail order, pharmacies and pharmacy chains; pharmaceutical and biotechnology companies; health IT and e-health companies; healthcare education institutions; and healthcare investors.. Our experience includes:

- [Joint ventures](#) and partnering
- Capital projects and [PPP](#) (including PFI and NHS LIFT projects)
- [Construction](#) contracts
- Estates: planning, reorganisations, sale of surplus and [developments](#)
- Estates and [facilities maintenance](#) contracts
- [Procurement law](#) and [competition](#) law
- [Confidentiality](#), NDA and [data](#) sharing
- Regulation, governance, [public law](#) approvals
- [Cyber](#) risks and health technology coverage
- Start-ups, Seed Enterprise Investment Scheme (SEIS) applications and investor introductions
- [Financing, private equity](#) and other investment
- [Data protection](#) issues and data management
- Pharmaceuticals
- Research and development and clinical trials
- Managed service agreements
- Agency, distribution and [franchising](#) agreements
- [Shared services](#) contracting
- Digital health

Spotlight on our team's practice

NHS England: When Elouisa Crichton, Counsel, joined Dentons from Shepherd and Wedderburn, she brought her experience in designing, advising on and managing the implementation of the unique and high profile Healing Process for NHS Highland. This flagship project was put in place in response to the Sturrock Report which was commissioned by the Scottish Government following concerns raised by whistle-blowers of a culture of bullying and harassment within NHS Highland. To address these concerns, the Healing Process was designed using a novel co-production process with input from NHS Highland, HR, whistle-blowers, staff-side and trade unions. The legal input involved reflecting the co-production sessions and bringing those views together to create a workable process. This included designing and drafting framework documents; creating all template documents and participant communications; drafting the FAQs; providing legal advice and risk assessments (often publicly facing); engaging with HMRC; training the implementation team (including Independent Review Panel tasked with delivering recommendations for individual outcomes); leading the team managing participant data-rooms and tracking progress; troubleshooting, managing press coverage and working closely with key stakeholders. The process continues to run and has a dedicated website where the public facing materials and information can be accessed: <https://www.healing-process.co.uk/>

Healthcare UK: We are using our global reach and domestic experience to work with Healthcare UK to help promote the UK healthcare sector outside the UK and to support healthcare partnerships between the UK and overseas healthcare providers.

Four Seasons Healthcare: Advising on UK-wide nursing and care homes and specialist units.

Healthcare Locums plc: Advising this AIM-listed company on its refinancing by a £60 million placing.

Cambridgeshire and Peterborough NHS Foundation

Trust: Advising on a potential expansion for healthcare services in Qatar **UCLH and The Christie NHS**

Foundation Trusts: Advising on real estate and development aspects of the £250m development of Proton Beam Therapy facilities including rights to light, easements, oversailing consents and rights of support.

NHS England and the Department of Health: Advising on the £20 billion English national primary care budget.

Monitor: Advising on and drafting the forms of provider licence issued by Monitor to providers of healthcare services to the NHS.

Department of Health and Social Care- advising on contingency planning in relation to defaulting supplier, including regarding procurement issues connected to the appointment of an alternative supplier on the basis of extreme urgency.

Some of our clients: Apex Dental Care Limited, Brighton General Hospital, Cambridgeshire and Peterborough NHS Foundation Trust, Four Seasons Healthcare, Healthcare Locums plc, Monitor

Key facts



40+ lawyers in UK

Key people



Ross Nicol, Partner

Profile: Advises life sciences companies (including medical device companies and drug development and formulation companies) upon intellectual property and commercial contracts matters. Ross has spent time on secondment at the international headquarters of a global pharmaceutical company and is currently a member of the Advisory Board to the Scottish Lifesciences Association.



Dominic Spacie, Consultant

Profile: A project finance partner specialising in PF2 with considerable experience in the health PFI sector. Advised sponsors and funders on acute hospital and LIFT projects including the North Staffordshire and Pembury hospital PFI schemes.



Simon Dawes, Senior Associate, Kennedys

Profile: Extensive experience of working with NHS trusts, healthcare bodies, public sector and higher education institutions on rationalising their estate, developing new facilities, and acquiring new sites for redevelopment and regeneration.

For help and support in Health and Healthcare please email: HMGRelationshipTeam@dentons.com

Health and Safety

Service overview

Dentons will work with Kennedys on health and safety. The UK Health and Safety team at Dentons advises a wide range of clients in relation to health and safety matters. We represent and defend businesses in connection with Health and Safety Executive (HSE) investigations and prosecutions, including in particular in the construction, rail and energy sectors. We regularly advise clients on responding to regulatory investigations by the HSE and local authorities in connection with safety matters, including in appealing against statutory notices and invoices imposing fees for intervention. Kennedys' regulatory defence practice has been involved in the two largest corporate manslaughter cases to date, brought under the Corporate Manslaughter and Corporate Homicide Act 2007 (MNS Mining Ltd and CAV Aerospace Ltd). We have also acted in the largest two cases dealt with to date under the Definitive Guideline for Health and Safety Sentencing (Alton Towers (roller coaster crash) and Network Rail (Gypsy Lane level crossing). Our experience includes:

- Safety liability management and incident planning
- Interpreting regulatory obligations
- Drafting and reviewing health and safety policies re general business and travel in dangerous locations
- Negotiating with regulators in respect of enforcement action and pursuing legal challenges where necessary
- Responding to regulatory investigations
- Inquests and public inquiries
- Defending clients involved in regulatory prosecutions for safety offences
- Strategic management following major incidents
- Strategic sector-based law and policy interpretation
- Holistic advice on regulatory barriers and/or incentives and encouragement mechanisms
- Health and safety due diligence and liability management

Spotlight on our team's practice

MOD: Advising on the health and safety implications arising from outsourcing the production, carriage, supply and collection of missile targets under the PPP programme.

Youth Justice Board: Advising on corporate manslaughter legislation and on health and safety and common law liabilities associated with deaths in custody.

London Underground Rail Operations Limited: Review and audit of its health and safety legal compliance.

Major drinks industry company: Advising on a workplace fatality and significant workplace fire.

Network Rail: advising on all aspects of the ongoing regulatory and Police investigations into the tragic derailment at Carmont in Aberdeenshire in August 2020.

Retail client: Advising in connection with a local authority investigation into a safety incident at a warehouse. Work included reviewing documentation, providing liability advice, responding to requests from the regulators and advising with regard to an interview under caution.

Merlin Attractions Operations Ltd: Advising in the investigation by the HSE, following a major incident on the Smiler Roller Coaster at Alton Towers and dealing with the prosecution of Merlin.

Leading operator of UK care homes: Advising on the defence of a prosecution involving a death in one of its homes.

Department for Health: advising in relation to the well-publicised clinical waste scandal.

Key facts



8 lawyers in UK

Key people



Malcolm Gunnyeon, Partner

Profile: Specialises in all aspects of UK health and safety law, in particular the defence of criminal prosecutions and the conduct of Fatal Accident Inquiries. Has particular expertise in the oil and gas, food and drink, transport and healthcare sectors.



Helen Bowdren, Partner

Profile: Advises on all aspects of environmental and safety risk, in waste, chemicals, oil and gas, mining, infrastructure and transport. Represents clients in contentious matters, including Environment Agency and HSE investigations and prosecutions, judicial reviews, and statutory appeals.



Danny McShee, Partner, Kennedys

Profile: Specialises in regulatory defence work, particularly health, safety and environment investigations and prosecutions together with numerous ancillary inquests and public inquiries.

For help and support in Health and Safety please email:
HMGRelationshipTeam@dentons.com

Some of our clients: Baxters Food Group, ENI, Eurotunnel, HC-One, Network Rail, Petronas, Stork Technical Services, The Edrington Group, Virgin Hotels, Virgin Media, Waitrose, Avis Budget Group, Aggreko

Life Sciences

Service overview

Dentons works closely with healthcare establishments and services providers, research centres and foundations, as well as international pharmaceutical companies, healthcare and life sciences players.

Our dedicated, multi-specialty practice provides a wide array of services across the spectrum of health-related companies. This includes advice on intellectual property rights, best procurement practices, government regulatory policies and enforcement, patient confidentiality, corporate transactions, mergers and acquisitions, and litigation, to name a few. When you need it, we collaborate with consultants in healthcare delivery, pharma-economic experts, management advisers, and leaders in scientific opinion and research institutes.

Within the UK, Dentons' lawyers include a dedicated life sciences consultant who can provide specialised support on regulatory and commercial issues for pharmaceutical and medical devices businesses; and partners who advise on the commercial exploitation of medical and pharmaceutical companies and health facilities.

Spotlight on our team's practice

Resolution Chemicals: Acting for this generic pharmaceutical company in a High Court action involving validity/infringement relating to AstraZeneca's biggest drug, Crestor.

Sanofi-Aventis: Representing Sanofi in relation to a patent dispute which is running in parallel with the on-going case on the same molecule between Actavis and Warner-Lambert (recently decided at the High Court).

Major pharmaceutical company: Advising on a multi-jurisdictional data transfer project in over 100 jurisdictions.

BDD Pharma: advising this drug formulations and delivery company upon patent licence agreements with a number of pharmaceutical and biotech companies, including Novartis.

London School of Hygiene and Tropical Medicine: advising upon patent licensing issues.

Biotechnology companies: Advising on stem cell, MAB and medical device patent, licensing, distribution and product supply matters.

An investor: Advising in the development of biotechnology products in North America.

Manufacturing client: Advising a manufacturer of an own-branded medical device for treating saliva conditions in France.

Manufacturing client: Advising on the sale to a US purchaser of the manufacturer's haematology analysers.

GALVmed: Advising on a project involving AgResults (a collaborative initiative between the governments of Australia, Canada, the United Kingdom and the United States as well as the Bill & Melinda Gates Foundation) to implement a US \$30m competition, including advice in connection with financial arrangements and strategy.

Some of our clients: Advanced Pest Solutions, BDD Pharma, Capsugel, Clorox, DySIS Medical, GALVmed, Glycologic, Optos, OracleBio, Resolution Chemicals, Sanofi-Aventis, Zentiva

Key facts



13 lawyers in UK

Key people



Campbell Forsyth, Partner

Profile: Leading patent litigation lawyer, having represented life sciences clients in a large number of High Court, Court of Appeal and Supreme Court patent actions covering various technologies with a focus on pharmaceuticals. Advises on issues relating to the interface of patent and regulatory law, notably in relation to supplementary protection certificates (SPCs) for medicinal patents. *'Campbell Forsyth is a well-respected patent litigator equally at home running technically demanding life sciences'* **Chambers, IP: Patent Litigation 2020**



Ross Nicol, Partner

Profile: Wide experience of advising pharmaceutical companies on intellectual property, regulatory issues and issues related to product commercialisations such as distribution and licensing. Spent time on secondment to Ferring Pharmaceuticals and is a member of the Advisory Board of the Scottish Lifesciences Association.



Tatiana Kruse, Of Counsel

Profile: Experienced in advising on complex arrangements for pharmaceutical and medical devices companies in relation to the exploitation of IP and IT in joint ventures and on the IP and IT aspects of acquisitions and disposals of IT and other businesses. Experience advising on all the main types of general commercial contracts, such as sale of goods, services supply, distribution and agency agreements, and manufacturing licences and agreements.

For help and support in Life Sciences please email:
HMGRelationshipTeam@dentons.com

Public Inquiries and Inquests

Service overview

Dentons will work with BDB Pitmans on public inquiries and inquests. BDB Pitmans' Inquiries, Inquests and Investigations team has significant experience providing the secretariat to, and representing individuals and organisations at high-profile inquests and inquiries, and therefore understand the full process from both sides. The list of inquiries and investigations in which their lawyers have acted include the Bloody Sunday Inquiry; the Hutton Inquiry; the Equitable Life Inquiry; the (Jimmy) Savile Investigation; the Independent Inquiry into Child Sexual Abuse, the Renewable Heat Incentive Inquiry; the Forde inquiry; and the Infected Blood Inquiry.

The team has also acted as solicitors to the Chief Coroner in the Westminster Bridge Terror Attack Inquests, the London Bridge Terror Attack Inquests, and as solicitors to the Coroner, HHJ Lucraft QC, in the ongoing Fishmongers' Hall Inquests. Previously, the Team was instructed by the Coroner, HHJ Loraine-Smith, for the Tunisia Inquests from 2015 until 2017 and represented St John Ambulance at the re-opened Hillsborough Inquests. They also represented the Treasury Solicitor (now Government Legal Department) in respect of claims brought against the Home Office and on behalf of the Parole Board.

Spotlight on our team's practice

Public Inquiries: Representing a wide range of core participants and witnesses at public inquiries, including the Independent Inquiry into Child Sexual Abuse, the Renewable Heat Incentive Inquiry in Northern Ireland and the Infected Blood Inquiry. This work includes advice on and preparation of witness statements, representation and support at hearings, especially in giving oral evidence, formulating questions to be put to other witnesses and reviewing and making submissions as required on any proposed criticisms contained in draft reports.

Also acting as the Secretariat to inquiries and investigations, including the Forde Inquiry and the Iraqi Fatality Investigations, in providing logistical support and legal advice on a wide range of issues including data protection and confidentiality, equalities legislation and human rights.

Inquests: dealing with classified material, public interest immunity issues, setting up websites and document management systems for thousands of documents, obtaining foreign legal advice for coroners, working with local coroners to prepare Records of Inquest and the Ministry of Justice to facilitate the transfer of the Inquiry Record to the relevant Public Record Office, providing legal advice to the coroner in conjunction with counsel including on possible judicial review challenges, and responding to questions from ministers regarding progress of the process.

Scottish Police Authority and its statutory

predecessors: Advising in relation to the judicial inquiry into fingerprints in Scotland. This was the first judicial inquiry to take place in Scotland, chaired by Sir Anthony Campbell, a senior Northern Irish judge.

Key facts



30+ lawyers in UK

Key people

Matthew Smith, Partner, BDB

Partner in the Public Inquiries, Inquests and Investigations team at BDB Pitmans. He acted for senior Government witnesses in the Bloody Sunday and Hutton Public Inquiries, and the Parliamentary Ombudsman's Investigation into Equitable Life. He also acted for one of the NHS Trusts involved in the (Jimmy) Savile Investigation; and has been instructed recently by core participants and other witnesses in the Independent Inquiry into Child Sexual Abuse, and the Infected Blood Inquiry. He is also the Secretary to the Forde Inquiry. In 2017, Matthew was appointed by the Chief Coroner as Deputy Solicitor to the Westminster Bridge Inquests and the London Bridge and Borough Market Inquests.

Sinéad Lester, Partner, BDB

Experience of advising those conducting large scale inquests, having been Deputy Solicitor to the Tunisia Inquests, and most recently as Solicitor to the Inquests, advising HHJ Mark Lucraft QC on the Fishmongers' Hall Inquests. Advising interested persons in inquests, such work including having acted for St John Ambulance in the Hillsborough Inquests and for King Edward VII Hospital in the inquest into the death of Nurse Jacintha Saldanha. Sinéad works closely with the Government agencies with regard to sensitive issues and matters concerning public interest immunity.

Natasha Davis, Senior Associate, BDB

Expertise in inquest work and was part of the legal team for the Tunisia Inquests; London Bridge and Borough Market Inquests; Westminster Bridge and Palace of Westminster Inquests. She has most recently acted as Deputy Solicitor on the Fishmongers' Hall Inquests. She has also worked on the Hillsborough and Vauxhall Helicopter Crash inquests.

Laura Thornton, Legal Director, BDB

Advises on a wide range of public law issues spanning governance of public bodies, constitutional law, public procurement, as well as regulatory and information law including legislative interpretation and proposed statutory amendments. She also has a keen understanding of issues facing public bodies and experience of Parliamentary processes including both public and hybrid legislation.

Telecommunications

Service overview

Dentons is widely recognised for its dedicated global Telecoms team – reaching from Silicon Valley all the way to Sydney – with genuine telecoms specialists who know the sector intimately. Several of our people have substantial in-house experience. In the UK our team has been challenging the status quo in the sector since the UK telecoms market was liberalised and incumbent BT privatised during the 1980s. While we personally know many telecoms suppliers well, our strategy is not to act for them. Instead, we act for customers – in both the public and private sectors. Our people have acted opposite the likes of BT, Colt, EE, Telefonica, Three, Verizon and Vodafone in the UK.

We provide a full service provision across the telecoms sector, including advising on:

- Network infrastructure and broadband roll-outs
- Regulation, compliance and [public law/policy](#)
- Spectrum management and auctions
- Market reform programmes
- [Privatisations](#)
- [M&A, joint ventures](#) and strategic alliances
- MVNOs
- Specialist [dispute resolution](#)
- Investigations
- Services and equipment [procurements](#)
- [IPR](#) protection and exploitation
- Information risk management
- [Finance and capital markets](#)
- Innovative [technology](#) strategies

Spotlight on our team's practice

Home Office: Advising on the Emergency Services Network agreement with EE.

DCMS: Advising on the procurement of its 2020 "Outside-In" full fibre broadband programme that will see remote parts of the UK amongst the first to benefit.

Emtelle: Advising this market leader in the manufacturing and provisioning of so-called 'blown-fibre', uPVC and polyethylene tubing for telecoms cabling, and ducted passive network solutions, in connection with its products, including FibreTap and FibreFlow Webflex.

JCDecaux: Advising the world's number one outdoor advertising company on their plans to deploy small cell telecoms infrastructure across their extensive assets portfolio – including 'street furniture' like bus shelters, mobile charging stations, interactive information panels and self-service bicycle schemes, as well as billboards.

Network Rail: Advising on its concession for the installation and operation of fibre optic capacity and a neutral host solution to transform mobile telecoms connectivity for passengers.

Mobile Broadband Networks Limited: Advising MBNL (the specialist mobile network infrastructure joint venture between mobile operators EE and Three) on various telecoms regulatory and competition matters, including its contract with a national towers sites portfolio provider.

Transport for London: Advising on the roll-out of a neutral host mobile solution on platforms, stations and tunnel sections of the TfL estate; a commercial fibre telecoms network; small cell radio coverage, using street furniture (such as lamp posts and traffic lights); improvement of station Wi-Fi service; and coverage for the emergency services.

UK Space Agency: Advising in connection with the development of the UK's own global navigation satellite system (separate from the EU's Galileo navigation satellite system – which itself is the EU's alternative to the GPS system run by the USA).

Key facts



8 lawyers in UK

Key people



Jan Willem van den Bos, Consultant

Profile: Leads Dentons' Tier-1 UKIME Telecoms Group. One of only a few Leading Individual-ranked telecoms experts in the UK, he serves public and private sector clients up and down the telecoms value chain, advising on strategic and complex projects and transactions, as well as policy and regulatory affairs in the UK and around the globe. Previously worked in-house at Ofcom and the EU Commission.



Tristan Jonckheer, Partner

Profile: He has particular expertise in technology and telecoms. He has advised governments and communications regulators in relation to the reform of communications laws and licensing regimes, including in relation to international benchmark studies, consultations, communications laws and bylaws, licenses, regulatory frameworks and guidance.



Dan Bodle, Partner

Profile: Very experienced in resolving disputes and providing early strategic advice in the telecommunications sector in the UK and overseas appearing both in the English courts and in arbitration. Experience in the UK includes supporting DCLG through the termination of its agreement with EADS on the FireControl project and providing advice to the Home Office on its agreements with Airwave.

Some of our clients: Airtel, Facebook, Lebara, Nokia, Royal Mail, SITA, Virgin

For help and support in Telecommunications please email:
HMGRelationshipTeam@dentons.com

International Trade, Investment and Regulation

Service overview

Dentons has international trade and investment practitioners across the world. Many of these are former government officials with detailed knowledge of international trade and negotiating trade deals and direct contact with Government. Our global Trade team advises on: customs law; export controls; foreign direct investment and bilateral trade treaties; international trade; regional trade agreements advice and litigation; trade compliance; trade disputes and negotiations; trade remedies/trade defence instruments; trade sanctions; and WTO advice and litigation.

Spotlight on our team's practice

UK: Advising various clients on prospective import, export, and product standards changes consequent on Brexit.

UK: Advising various service providers on the WTO rules applicable to trade in services in relation to services currently provided by UK entities under EU free movement rules.

UK: Advising on UK, EU and US sanctions and export control matters for companies and some publicly owned bodies.

BEIS: advising on agreements for the UK's participation in European Research infrastructure consortia.

Cabinet Office: advising on two separate multi-jurisdictional surveys as to how aspects of procurement law feature in national laws (total 13 jurisdictions).

FCO: advising on trade issues in the GCC states.

FCO: advising on trade issues in Canada.

Regional trade agreements

Canada – Confidential client: Advising an international media and retail conglomerate on strategies to advance its interests in Canada in the context of the renegotiation of NAFTA.

United States: Advising governments of Chile and Panama on their FTA negotiations with the US focusing on market access, trade remedies, rules of origin, government procurement, dispute settlement, customs administration and agriculture.

United States: Advising global multinationals such as Mattel on FTA compliance matters.

United States: Advising agricultural and automotive industry associations on NAFTA renegotiation.

EU: Government-to-government negotiations on comprehensive trade, services and investment package on market access as part of free trade agreements and partnership and cooperation agreements with the EU.

EU trade policy and market access

Canada – Government of Province of Quebec: Advising in the multi-year, highly complex negotiation of Canada EU CETA.

EU – Confidential government client: Advising Ministry of Trade of large sovereign nation re its negotiations with the European Commission on minimising the impact from changes in tariffs & trade defence measures from 2004 EU enlargement.

WTO expertise and dispute settlement

UK - Advising airline on EU/US aircraft (Airbus/Boeing) subsidies dispute and implication for aircraft supply.

Canada – Confidential client: Advising an airline on WTO consistency of various Canadian and international assistance for aircraft manufacturers.

United States – Confidential client: Advising on China 2016 (NME) dispute.

Trade defence proceedings

United States: Petitioner counsel for anti-dumping proceeding on *Uncovered Innersprings from China, South Africa and Vietnam*. Respondent counsel in anti-dumping/countervailing duty proceedings including: *Softwood Lumber from Canada, Large Civil Aircraft from Canada, Standard Pipe from Mexico, Aluminum Plate from South Africa, Salmon from Chile, Lemon Juice from Argentina and Bottom Mount Refrigerators from Mexico*.

EU: : Representing a world leading ferro-alloys company in several major trade defence proceedings before the European Commission.

EU customs policy and preferential tariffs

EU – Multiple public and private clients: 20+ years' direct representation of exporter-side interested parties in EU anti-dumping, anti-subsidy and safeguard proceedings involving wide range of industries. Representing exporters in more than 20 EU court actions for annulment of EU acts imposing trade defence measures, including direct actions, CoJ appeals and preliminary references.

Some of our clients: Governments (inc Chile, Quebec), industries (eg Mexican lemon juice industry, Indian steel producers), and multinationals (eg CHEMK, Ingredion, Mattel), UK gov departments (examples above), various airlines and others.

Key facts



UK Trade practice of 5+ lawyers, as part of strong global practice

Key people



Roger Matthews, Partner

Profile: Advises on all aspects of international trade, including sanctions, export controls, customs/import controls and the trade consequences of Brexit. He previously served as a UK government lawyer (TSol and HM Treasury), as SNE at the European Commission and in the trade team of another leading law firm.



Andrew Cheung

Partner and General Counsel

Profile: Advises on international financial sanctions and export controls with a focus on the technology and energy sectors. Offers practical advice and insight on the development, maintenance and assessment of regulatory compliance programmes.



Kate Poppitt, Assistant General Counsel

Profile: Works with Andrew on all of the above. University dissertation on International Trade and seconded to DIT in 2018.



Claudia Thomas, Counsel

Profile: Advised widely within Government on trade law including trade agreement structures, services trade, WTO law risks. Detailed advice on customs/ border processes in the context of EU exit.

Canada - Paul M. Lalonde, James Wishart, Xavier Van Overmeire v, Hon James Moore, Rt Hon Jean Chretien, Greg Kane, Rt Hon Stephen Harper (associated)

US - Michael Zolandz, Hon Gordon Giffin, Raj Bhala
Brussels - Edward Borovikov, Nadiya Nychay

For help and support in International Trade, Investment and Regulation please email:
HMGRelationshipTeam@dentons.com

Public International Law

Service overview

Dentons has a well-established international team focusing on public international law. Our practice covers all aspects of public international law and includes:

- Investment treaty arbitration, including under bilateral and multilateral treaties
- Sanctions
- State responsibility and self-determination
- Project-specific international agreements between host states
- Treaty negotiations and accession
- International human rights law
- State succession

Dentons' team includes lawyers with advanced degrees in public international law. Team members have previously held senior positions in the legal departments of ministries of foreign affairs and intergovernmental organisations, or as law clerks in the International Court of Justice and other international tribunals.

We are eager to make this wealth of global experience available to HMG, and we would coordinate our advice out of our London office.

Spotlight on our team's practice

Australia – Confidential client: Successfully representing in an ICSID arbitration initiated by Philip Morris under the Hong Kong-Australia bilateral investment treaty. The allegations of breach of the treaty stem from the legislative change that prevents tobacco companies from using their brand on cigarette packages.

BEIS: Advising on agreements for the UK to remain participants on EU exit, of European Research & Innovation Consortia (ERICs), identifying the powers of the Commission on EU Exit and the UK's liabilities. Some of our experience of acting for States includes:

Republic of India: UNCITRAL arbitration defending a claim for US\$245 million brought by the Ras Al-Khaimah Investment Authority concerning an alumina project in India.

US Government: Numerous high-profile arbitrations under the investment chapter of the North American Free Trade Agreement, including successful awards in Methanex Corporation v. United States and Loewen Group, Inc. v. United States.

Some of our selected experience of acting against States includes:

Sudapet Company Limited: \$1 billion ICSID arbitration against the Republic of South Sudan on the expropriation of its interests in various oil blocks in the Republic of South Sudan.

European Media Ventures S.A.: \$45million UNCITRAL bilateral investment treaty arbitration against the Czech Republic, arising from actions by a Czech regulatory body which impeded the business operations of a television channel owned by a Luxembourg entity.

Blusun SA: The first ICSID arbitration against the Italian Republic, based on violations of the Energy Charter Treaty, concerning a 120 MW solar energy project in southern Italy.

Future Pipe International: Acting for the claimant, a multinational producer of fibreglass pipes, in an ICSID arbitration under the Egypt-Netherlands BIT against Egypt.

Iran, N Korea and Russia sanctions: Our UK, European and US teams advise oil majors, manufacturers, financial institutions, investment and wealth management companies and sovereign wealth funds on trade and financial sanctions.

Key facts



10 lawyers in the UK

Key people



James Langley, Partner

Profile: Advises on a range of public international law issues, covering international investment law (under treaties and domestic legislation). Experience includes acting for both States and companies in high-value claims under ICSID and UNCITRAL Rules and in local court proceedings. Also advises on investment structuring and treaty protection.



Dan Bodle, Partner

Profile: Advises on bilateral investment treaty structuring, host-government agreements and stabilisation clauses across a range of sectors and aspects of public international law, including regarding expropriation risks and boundary issues.



Roger Matthews, Partner

Profile: Advises on all aspects of international trade, including sanctions, export controls, customs/import controls and the trade consequences of Brexit. He previously served as a UK government lawyer (TSol and HM Treasury), as SNE at the European Commission and in the trade team of another leading law firm.



Claudia Thomas, Counsel

Profile: Experience drafting and negotiating treaties and associated texts as part of the UK's negotiating team on EU exit matters. Advised ministers, and worked closely with external Counsel, on public international law options and risks.



Catherine Gilfedder, Senior Associate

Profile: Advises on a range of public international law issues, including international investment law, international human rights and international criminal law. Experience includes acting for States in high-value claims under ICSID and UNCITRAL Rules.

Some of our clients: Australian Government, Indian Government, Croatian Government, Malaysian Government, Riverstone, Sudapet Company Limited, Sultanate of Oman, Total

For help and support in Public International Law please email:
HMGRelationshipTeam@dentons.com